



















Management Approach















ENVIRONMENT AL: Supplier Environmental Assessment







SOCIAL: Diversity and Equal Opportunity



SOCIAL: Human Rights Assessment





Click here to access information about UN Global Compact Communication on Progress



Interpublic is committed to operating sustainably. To us, this means measuring our carbon footprint and working toward limiting that footprint; respecting and encouraging diversity; and being a good corporate citizen of the communities where our employees live and work.

Disclosure 102-2 Report the primary activities, brands, products and services Interpublic group is a

global provider of marketing solutions.

Through our 50,200 employees in all major world markets, our companies specialize in consumer advertising, digital marketing, communications planning and media buying, public relations and specialty marketing.

IPG agencies create customized marketing programs for many of the world's largest companies through our comprehensive global services. The work our agencies produce helps clients build brands, increase sales of their products and services and gain market share.

The work we provide clients is specific to their unique needs. Our solutions vary from projectbased activity involving one agency to long-term, fully integrated campaigns created by multiple IPG agencies working together. With offices in over 100 countries, we can operate in a single region, or deliver globally integrated programs.

IPG agency brands can be viewed here. (https://www.interpublic.com/our-agencies)

Interpublic is home to some of the world's best-known and most innovative communications specialists. We have three global networks: McCann Worldgroup, Foote, Cone & Belding ("FCB") and MullenLowe Group, which provide integrated, large-scale advertising and marketing solutions for clients. Our global media services companies include UM and Initiative, which operate under the IPG Mediabrands umbrella. We also have a range of bestin-class global specialized communications assets as well as premier domestic integrated and digital agencies that are industry leaders.

McCann Worldgroup is a leading global marketing solutions network united across 100+ countries by a single vision: to help brands play a meaningful role in people's lives. The network is comprised of agencies that emphasize creativity, innovation and performance. The global components of McCann Worldgroup are McCann, one of the world's largest advertising agency networks; MRM//McCann, a digital marketing and relationship management agency; Momentum Worldwide, a brand experience agency; McCann Health, a professional and directto-consumer health communications network; ChaseDesign, a shopper marketing specialist; PMK-BNC, the talent, entertainment and brand agency; and CRAFT, the network's global adaptation and production arm. UM (media management), Weber Shandwick (public relations) and FutureBrand (consulting/design) align with McCann Worldgroup to deliver fully integrated solutions.

FCB is a global marketing communications company. Based on an understanding of diversified markets and cultures, FCB focuses on creating "Never Finished" ideas for clients that reflect each brand's past and anticipate its future. FCB also offers a range of best-in-class, integrated and specialist marketing capabilities: FCB Health, one of the world's most awarded healthcare marketing networks; shopper-first agency FCB/RED; design agency Chute Gerdeman; experiential agency FCBX; production studios Lord + Thomas and FuelContent; CRM agency FCB/SIX; and digital agencies New Honor Society and HelloComputer.

MullenLowe Group is a creatively-driven integrated marketing communications network with a strong entrepreneurial heritage and challenger mentality. A global creative boutique of distinctive agencies, MullenLowe Group is rich in local culture and scale, present in more than 65 markets with over 90 agencies. With a hyperbundled operating model, global specialties include expertise in brand strategy, through-the-line advertising with MullenLowe; digital transformation with MullenLowe Profero; media and communications planning and buying with MullenLowe Mediahub; customer experience activation with MullenLowe Open; and consumer and corporate PR with MullenLowe PR and MullenLowe Salt. The

group is focused on delivering an "Unfair Share of Attention" for clients and is consistently ranked among the most awarded creative and effective agency networks in the world, having topped the Effie Index as the most effective global network in terms of points per dollar of revenue for the past seven consecutive years.

IPG Mediabrands manages IPG's global media-related assets and oversees marketing investment for many of the world's most iconic brands. The agency group delivers business results for clients by providing strategic counsel and advisory services to navigate the fastevolving consumer and media landscape. These solutions are developed and executed through integrated, data-driven marketing strategies. IPG Mediabrands' expansive network of agencies includes UM, Initiative, Cadreon, Orion Worldwide and Reprise as well as specialty business units including Healix, Identity, IPG Media Lab, MAGNA and Rapport. The specialist agencies focus on media innovation, forecasting, product development, branded content, emerging technology, mobile, search and social, out-of-home and more.

We also have exceptional global marketing specialists across a range of disciplines. Our industry-leading public relations agencies such as Weber Shandwick, Golin, DeVries Global, Creation and Current Marketing have expertise in every significant area of communication management. Jack Morton is a global brand experience agency, and FutureBrand is a leading brand consultancy. Octagon is a global sports, entertainment and lifestyle marketing agency. Our digital specialist agencies, led by R/GA, Huge and MRM//McCann, are among the industry's most award-winning digital agencies. Our premier healthcare communications specialists reside within our global creative networks.

Our domestic integrated independent agencies include some of advertising's most recognizable and storied agency brands, including Carmichael Lynch, Deutsch, Hill Holliday and The Martin Agency. The marketing programs created by these agencies incorporate all media channels, CRM, public relations and other marketing activities and have helped build some of the most powerful brands in the U.S., across all sectors and industries.

We list approximately 100 of our companies on our website under the "Our Agencies" section, with descriptions, case studies, social media channels and office locations for each. To learn more about our broad range of capabilities, visit our website at www.interpublic.com.



Disclosure 102-4

Report the number of countries where the organization operates, and names of countries where either the organization has significant operations or that are specifically relevant to the sustainability topics covered in the report



Report the number of countries where the organization operates, and names of countries where either the organization has significant operations or that are specifically relevant to the sustainability topics covered in the report

IPG agencies are located in over 100 countries, including every significant world market. IPG continues to invest and expand its presence in high-growth and strategic geographic regions. In recent years, we have made significant investments in Russia, Brazil, India and China, further strengthening our position in these important developing markets.

IPG also holds a majority stake in the Middle East Communication Networks ("MCN"), among the region's premier marketing services companies. MCN is headquartered in Dubai, with 75 offices across 13 countries. In China, where IPG operates with all of our global networks and across the full spectrum of marketing services, we continue to invest organically in the talent of our agency brands and opportunistically acquire specialty offerings. Additional areas of investment include key strategic markets in North America, Asia Pacific, Latin America and Africa.

Interpublic group is headquartered in New York City, with Corporate Offices in the U.S. and Europe.

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3 Grosvenor Gardens

London, SW1W OBD

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#### Disclosure 102-5

#### Report the nature of ownership and legal form

IPG is a publicly traded company. Details regarding the nature of ownership of Interpublic Group may be found within the Annual Report and the Annual Form 10K- Item 1 Business <a href="https://interpublicgroup.gcs-web.com/">https://interpublicgroup.gcs-web.com/</a>



#### Disclosure 102-6

Report the markets served (including geographic breakdown, sectors served, and types of customers and beneficiaries).

We are one of the world's premier global advertising and marketing services companies. Through our 50,200 employees in all major world markets, our companies specialize in consumer advertising, digital marketing, communications planning and media buying, public relations and specialized communications disciplines. Our agencies create customized marketing programs for clients that range in scale from large global marketers to regional and local clients. Comprehensive global services are critical to effectively serve our multinational and local clients in markets throughout the world as they seek to build brands, increase sales of their products and services, and gain market share.

Our agencies are located in over 100 countries, including every significant world market. Our geographic revenue breakdown is listed below.

% of Total Revenue			
	2017	2016	2015
Domestic	59.8%	59.7%	58.8%
United Kingdom	8.6%	8.9%	9.0%
Continental Europe	9.1%	8.9%	9.2%
Asia Pacific	11.6%	11.8%	12.0%
Latin America	4.5%	4.7%	5.0%
Other	6.4%	6.0%	6.0%

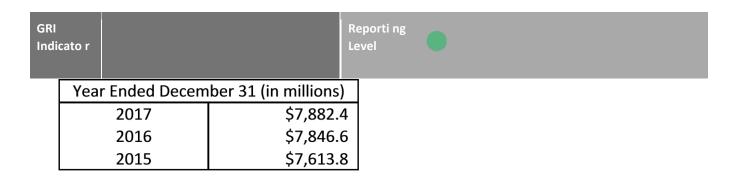
GRI | Reporting | Level |

#### Disclosure 102-7

- 1. Report the scale of the organization, including:
- Total number of employees
- Total number of operations
- Net sales (for private sector organizations) or net revenues (for public sector organizations)

  Total capitalization broken down in terms of debt and equity (for private sector organizations)
- Quantity of products or services provided
- At year-end 2017, IPG employed 50,200 employees. IPG agencies are located in over 100 countries, including every significant world market. Our geographic revenue breakdown is listed below, as is our consolidated revenue for the last three years.

% of Total Revenue			
	2017	2016	2015
Domestic	59.8%	59.7%	58.8%
United Kingdom	8.6%	8.9%	9.0%
Continental Europe	9.1%	8.9%	9.2%
Asia Pacific	11.6%	11.8%	12.0%
Latin America	4.5%	4.7%	5.0%
Other	6.4%	6.0%	6.0%



GRI Indicato r	Reporti ng Level

Disclosure 102-8

#### **IPG** Employees

Note this response is cross-referenced for 102-8, 401-1, 401-2, 404-2, and 404-3

Ours is a talent-driven business and our employees are our most important asset. We understand that to be successful in a creative industry, it is key that our employee base reflects the diversity of our clients' consumers, and that we ensure a workplace that encourages and accepts diversity.

IPG began its formal diversity and inclusion (D&I) commitment more than a decade ago and was the first company in our industry to hire a dedicated Director of Diversity and Inclusion. To ensure accountability, our executives' compensation is linked to their agencies' performance on diversity and inclusion and we have instituted a comprehensive companywide diversity and inclusion program. D&I initiatives include our business resource groups that develop career-building programs, as well as training around topics like unconscious bias. We are also unique in our industry in that we regularly measure the inclusiveness of our culture with a company-wide climate for inclusion survey. IPG has received numerous honors for its diversity and inclusion programs. These include the 2016 Champions of Diversity Exemplary Best Practices Award from the New York Urban League, nine 100 percent scores on the Corporate Equality Index, an annual survey by the Human Rights Campaign (HRC) ranking companies based on their policies and practices relating to gay, lesbian, bisexual and transgender employees and recognition for gender diversity on our board by the Women's Forum of New York.

The information in this section focuses on the composition of our workforce as well as how our employees are trained through our varied and robust development programs.

102-8 and 401-1 Report the total number of employees by employment contract and gender, number of permanent employees by employment type and gender, total workforce by employees and supervised workers and by gender, the total workforce by region and gender, report whether a substantial portion of the organizations work is performed by workers who are legally recognized as selfemployed, or by individuals other than employees or supervised workers, including employees and supervised employees of contractors, report any significant variations in employment numbers

Total number and rates of new employee hires and employee turnover by age group, gender and region

IPG exceeded the U.S. Ad Industry External Workforce Benchmark in both "Officials and Managers" and "Professionals" categories for women and total minorities in 2017

Additional results from IPG's 2017 workforce data show that:

- Total minorities make up 21% of US "Officials and Managers," an increase of 117% since 2005. The "Professional" talent base is 28% minority, an increase of 48% since 2005. Women make up
- 55% of all the company's managers including executive, senior and mid management an
- increase of 17% since 2005

**401-2** Benefits provided to full-time employees that are not provided to temporary or parttime employees, by significant locations of operation Full-time and part-time employees working 20 hours or

more on a regular basis receive a full range of medical benefits. For the temporary employee population, an employee must work an average of 30 hours per week or more over a 12-month period in order to be eligible for the IPG Medical plan only. They are excluded from all other benefits.

We do not make a distinction by location, if an employee is on the IPG payroll and meets the requirements, they are offered benefits.

### 404-2 Programs for Skills Management and Lifelong Learning That Support the Continued Employability of Employees and Assist Them in Managing Career Ending

Recruiting, retaining and promoting great talent is key to our long-term success. Skills training and executive development are important components of how we work with our people to ensure their success and the continued success of IPG.

Educational Assistance IPG encourages and financially supports continuing education and development programs that meet the career goals of our employees which are aligned with the needs of our business. Regular full-time and part-time employees can achieve professional career goals by taking job-related courses at an accredited school, college or university and be reimbursed for up to 75 percent of the tuition expenses. Whether taking a standalone course or making a commitment to a bachelor's or master's degree program, attending traditional-style classes or non-traditional (e.g., on-line or accelerated) programs, employees and their managers work together to support development.

**Individual Department Training** It is critical for employees to maintain required credentials, gain skills with new technologies, manage department change, keep up with rolespecific information, and onboard to new roles. Whatever the situation, individual departments provide training through a variety of means including staff meetings, global conferences, in-house speakers, periodicals/online services and colleague-to-colleague instruction.

#### **Skills-Building Training**

IPG offers managers and employees skill-building training via live classroom and live and recorded webcasts for employees across the globe to enhance foundational skills including coaching, interviewing, project management, workplace respect, unconscious bias, career development, presentation skills, communication, conflict resolution, customer service and performance management. Our training programs aim to educate employees on core competencies and empower participants to bring to life such skills in the workplace.

#### **Global Training**

Operating ethically and with the highest standards of integrity is critical to our continued success. IPG's Code of Conduct forms the basis of how we interact with each other, with our vendors and with our clients. Each year, IPG provides employees with training on the Code of Conduct, and highlights different topics of particular importance to focus on during these trainings.

#### **Empowership**

Empowership is a one-year remote-access learning and development program that helps professional women thrive by building their leadership competencies from the inside out. Empowership provides 24/7 access to relevant and dynamic training resources, uplifting inspiration, practical how-to guidance, and a robust female community. Through webinars, group calls, Q&A sessions with industry experts, digital resources and a peer forum, we empower women to thrive in all areas of their lives.

**IPG Leadership Lab** The IPG Leadership Lab is a selective global executive development program for senior-level leaders within IPG agencies. The program draws high potential executives from across IPG

and provides an intensive leadership development experience featuring in-market immersion, engagement with IPG executives, cross-agency peer coaching, and personal leadership feedback and planning. Held yearly since 2013, the IPG Leadership Lab has strengthened agency leadership while enhancing collaboration across IPG.

#### **Internship Program**

The IPG Internship program offers students meaningful projects that provide an introduction to our industry while also developing a highly-valued future talent pool. Interns are provided with the tools and guidance that allow their roles to be hands-on educational experiences. Working with knowledgeable mentors, interns gain exposure to a broad range of processes and new technologies as well as substantive knowledge about our industry. Internships are offered during the summer and in a limited number of areas, year round.

#### **Transition Assistance**

IPG provides employees with support, as needed, through many transitions that take place over the employment life cycle (e.g., transitioning to a new role, transitioning back to work from a leave of absence or transitioning to retirement). This might include retirement and financial planning resources, coaching and career guidance, work-life balance resources and flexible work arrangements.

IPG Learning & Development Site – This site provides a wealth of diverse online courses and provides resources at employees' fingertips. There are multiple skill-building courses offered on management and leadership, performance management, writing & communication, diversity & inclusion, customer service, project management and personal development. Also offered are a wide variety of technical courses. Many of these courses are offered in multiple languages to meet the needs of our global population.

MyLead – MyLead is an IPG enterprise-wide offered program, targeting senior managers for leadership development. It is an interactive leadership immersion experience which includes business simulation and real-time executive coaching. The program is designed to develop areas of responsibility that are most relevant to leadership roles in our industry and include Business Leadership, Client Leadership, and People Leadership.

The Art and Science of Leadership (TASL) – Like MyLead, TASL is an IPG enterprise-wide offering. This offering targets newer managers or those who need to further develop their core management skills. TASL participants learn key facets of leadership via an on-line, interactive experience. Participants are also involved in business simulations in which they face realistic skill challenges. An executive coach partners with each participant to discuss his/her activities, provides the participant with specific behavioral feedback, helps plan for future development, and helps the participant to apply the new skills back at work.



Disclosure 102-9

#### Describe the organization's supply chain.

Each year, IPG spends over \$2 billion on products and services from more than 75,000 suppliers around the world.

The Global Sourcing & Procurement (GS&P) function at IPG leverages the collective buying power of all of our agencies across the world and applies a disciplined approach to sourcing and procurement in the categories where we have significant spend, including pass thru spend.

GS&P follows a standard strategic sourcing process. Included in the process is a due diligence phase during which we assess a number of key criteria, including the financial strength, capabilities, capacity, quality of products and services, commitment to diversity and sustainability, and the total cost of ownership associated with suppliers we do business with. Read more about this in our Supplier Code of Conduct which can be accessed at the following link: http://www.interpublic.com/about/corporate-governance.

Supplier diversity and sustainability are key components of our strategic sourcing process and our current and potential clients are highly interested in our approach. We are firmly committed to providing an inclusive environment for minority- and women-owned businesses.

On an ongoing basis, we conduct business review meetings with our key suppliers during which we discuss the feedback we have received from our business units regarding the supplier's performance. In conjunction with supplier reviews, we continually assess the competitive landscape within each of our key supplier verticals. Based upon the feedback received from the business units and the competitive landscape, RFP timelines are established to ensure IPG agencies and clients are receiving best-in-class service and pricing.

IPG understands that suppliers are independent entities, but the business practices and actions of a supplier may significantly impact and/or reflect upon us, our reputation and our brands. Because of this, and because we are committed to operating sustainably, IPG expects all suppliers and their employees, agents and subcontractors (their representatives) to adhere to the IPG Code of Conduct <a href="http://www.interpublic.com/about/corporate-governance">http://www.interpublic.com/about/corporate-governance</a> while they are conducting business with and/or on behalf of IPG.



#### Disclosure 102-10

- a. Report any significant changes during the reporting period regarding the organization's size, structure, ownership, or its supply chain, including:
  - Changes in the location of, or changes in, operations, including facility openings, closings, and expansions
  - Changes in the share capital structure and other capital formation, maintenance, and alteration operations (for private sector organizations)
  - Changes in the location of suppliers, the structure of the supply chain, or in relationships with suppliers, including selection and termination

There have been no significant changes in the structure of the IPG supply chain or relationships with suppliers. IPG's relationships with suppliers are governed by our Supplier Code of Conduct which asks that IPG suppliers follow the IPG Code of Conduct. In addition, and as indicated in the Supplier Code, IPG expects that its suppliers share the same social responsibility as IPG with regard to sustainability, diversity, human rights and equal opportunity in the workplace.

During 2017, we completed ten acquisitions, eight of which were included in the Integrated Agency Networks ("IAN") operating segment, and two of which were included in the Constituency Management Group ("CMG") operating segment. These acquisitions included a digital marketing agency based in the U.S., a data science and business intelligence firm based in the U.S. with operations in China, an advertising and consulting company based in Indonesia, a strategic communications agency based in the U.K., an independent creative agency based in the U.K., a retail branding and design firm based in the U.S., a content creation and marketing agency based in the Netherlands, an independent media agency and digital consultancy based in Finland, and an integrated marketing communications agency based in Canada. During 2017, we recorded approximately \$62.0 of goodwill and intangible assets related to our acquisitions.

During 2016, we completed ten acquisitions, three of which were included in the IAN operating segment, and seven of which were included in the CMG operating segment. The most significant acquisitions included a product and service design consultancy based in the U.S., an integrated healthcare marketing communications agency based in the U.S., a content creation and digital agency with offices in the U.S. and the U.K., a mobile consultancy and application development agency based in the U.K., a full-service public relations and digital agency based in China, a search engine optimization and digital content marketing agency based in the U.K., and a mobile-focused digital agency based in the U.K. During 2016, we recorded approximately \$149.0 of goodwill and intangible assets related to these acquisitions.

During 2015, we completed five acquisitions, four of which were included in the IAN operating segment, and one of which was included in the CMG operating segment. The most significant acquisitions included a full-service digital agency in the U.K., a group of creative marketing agencies based in Russia, and a media planning and buying agency with significant digital capabilities in Canada. During 2015, we recorded approximately \$61.0 of goodwill and intangible assets related to these acquisitions.

The results of operations of our acquired companies were included in our consolidated results from the closing date of each acquisition. We did not make any payments in stock related to our acquisitions in 2017, 2016 or 2015.

GRI Indicato r	Reporti ng Level

Disclosure 102-12

List externally developed economic, environmental and social charters, principles or other initiatives to which the organization subscribes or which it endorses.

IPG is committed to operating as sustainably as possible. And we define sustainability broadly to include diversity and inclusion, the betterment of our communities and conducting our business in a way that is in sync with the long-term health of our planet.

IPG is a participant in the **United Nations Global Compact**, an initiative that encourages companies to align strategies and operations with universal principles on human rights, labor, environment and anticorruption, and to report on the actions the company takes to advance these societal goals. Additionally, we are part of **Common Ground**, an initiative that brings together the companies in our sector in support of the UN Sustainable Development Goals. IPG has adopted **Goal #6**, access to water and sanitation, and is working on a number of initiatives in support of this goal including a partnership with **charity: water** that funded a rehabilitated hand pump for a well in Ethiopia, a community where about 70% of the population previously lacked access to clean water.

We also aim to strengthen the communities where our employees live and work. Every day, around the world, teams from our agencies are working in their local markets on projects that include raising awareness of child abuse, encouraging sustainability in its offices and celebrating diversity and equal rights around the world.

Each year, IPG contributes financially as well as through in-kind donations to many organizations focused on economic justice, environmental, health and social impact, that have a positive effect on the communities where our employees live and work. Below is a list of some of the organizations to which IPG has contributed during the past year.

Advertising Educational Foundation

American Advertising Federation

American Association of Advertising Agencies

American Heart Association

American Red Cross

Appeal of Conscience Foundation

Baruch College Fund

Brooklyn Academy of Music

Catalyst

Charities Aid Foundation of America

Children of Fallen Patriots

Committee Encouraging Corporate Philanthropy Community

Funds Inc.

Italian welfare League

James Lenox House Association

John A. Reisenbach Foundation

Lincoln Center Corporate Fund

Naomi Berrie Diabetes Center

National Academy Foundation

National Center on Addiction and Substance Abuse

New Alternatives for Children

New York City Center

New York Presbyterian Hospital

NYC Outward Bound Center

NYWICI Foundation

Partnership for Drug-Free Kids

Partnership for New York City

Ronald McDonald House of New York

She Runs It

St. Francis Food Pantries & Shelters The

Advertising Council, Inc.

The Fund for Public Schools – IPG Scholarships

The New York Pops

The Paley Center for Media

Visiting Nurse Association of Central New Jersey Foundation

Whitney Museum of American Art Year Up, Inc.



Disclosure 102-13

List memberships of associations and national or international advocacy organizations to which the organization holds a position on the governance body, participates in projects or committees, provides substantive funding beyond routine membership dues, views membership as strategic

IPG and its agencies support numerous national and international advocacy organizations that are strategic to our business and impact communities where our employees live and work. A representative list is below.

#### INTERPUBLIC GROUP MEMBERSHIPS OF ASSOCIATIONS AND ORGANIZATIONS

Organization	Agency	Position
3% Movement	MullenLowe U.S.	Advisory Board
		Member
4A's Communications Committee	MullenLowe U.S.	Committee
		Member
4A's New England Regional Board	MullenLowe U.S.	Board Member
4A's OOH Committee	Rapport	Member
4A's Strategy Committee	MullenLowe U.S.	Committee
		Member
4A's Talent Conference	Hill Holliday	Member
A Place at the Table	Octagon	Member
Academy of Motion Pictures, Arts and Sciences	Rogers & Cowan	Member
Account Planning Group (APG)	LOLA MullenLowe	Board Member
Adcraft Club of Detroit	Campbell Ewald	Board Member
AdFed	Carmichael Lynch	Board Member
AdLedger	Reprise	Board Member
Ad Ops	MAGNA	Advisory Council
Adopt-A-Family Inc.	Octagon	Member
Advertising Agencies Association of India	MullenLowe Lintas Group	Member
Advertising Club of New York (The Ad Club)	Hill Holliday, Initiative	Member, Board
,	•	Member
Advertising Council	Campbell Ewald, FCB, Hill	Board Member,
	Holliday, Initiative, McCann,	Substantive
	MullenLowe US, Octagon, R/GA,	Funding,
	Weber Shandwick	Council Member
Advertising Educational Foundation (ANA Educational	Deutsch, IW Group, McCann, R/GA,	Board Member,
Foundation)	Weber Shandwick	Advisory Board
,		Member
Advertising Foundation	MullenLowe Istanbul	Board Member
Advertising Research Foundation	Huge	Member
Agency Circle	303 MullenLowe	Member
Alex's Lemonade Stand Foundation	Tierney	Board Member
	,	

Allie's Friends Foundation	Octagon	Member
ALS of Arkansas	Octagon	Member
Alzheimer's Foundation of America	Octagon	Member
American Advertising Federation	FCB, Hill Holliday, R/GA, Weber	Board Member,
	Shandwick	Member,
		Advisory Board
American Association of Advertising Agencies (4As)	Campbell Ewald, Carmichael	Board Member,
	Lynch, Deutsch, FCB, Golin, Hill	Committee
	Holliday, Huge, Identity, Initiative,	Member,
	IPG Mediabrands, Jack Morton,	Council
	MAGNA, MullenLowe Group, New	Member,
	Honor Society, The Martin	Member
	Agency, McCann, Rapport, R/GA,	
	Society, UM, Weber Shandwick	
American Dance Movement	Rogers & Cowan	Board Member
American Diabetes Association	Octagon	Member
American Heart Association	Octagon	Member
American Library Association	Huge	Committee
,		Member
American Lung Association in Rhode Island	Octagon	Member
American Marketing Association	Carmichael Lynch	Member
American National Red Cross Rhode Island Chapter	Octagon	Member
American National New Gross Milode Island Chapter	Cetagon	Wiember
Amos House	Octagon	Member
AMPAS	Rogers & Cowan	Member
AMREF Board	MullenLowe Profero	Member
APG Consultancy Ltd Tokyo	Octagon Talent+Properties	Advisory Board
APG Germany	GGH MullenLowe	Member
Arizona State University College of Law Sports	Octagon Talent+Properties	Advisory Board,
		Member
Arthritis Foundation, New England Region	Octagon	Member
Arthur W. Page Society	Golin, IW Group, Weber Shandwick	Member, Board
		of Trustees
ArtsBoston	MullenLowe U.S.	<b>Board Member</b>
Asian & Pacific Islander American Chamber of	IPG, IW Group	Board Member,
Commerce & Entrepreneurship		National
		Chairman
Asian & Pacific Islander American Scholarship	IW Group	Advisory
Fund		Member
Asian American Advertising Federation	IW Group	Board Member
Asian Americans Advancing Justice	IW Group	Board Member
Asian Real Estate Association of America	IW Group	Advisory Council
Asociación Española de Agencias de Communicación	LOLA MullenLowe	Board Member
Publicitaria (AEACP)	LOLA WidileffLowe	board Wiellibei
Asociación Española de Anunciantes (AEA)	LOLA MullenLowe	Board Member
Association Communication Publique (Public	MullenLowe France	Member
Communication Association)	Wallenzowe France	Wichiber
ACA SA (Association for Communication and	MullenLowe South Africa	Board Director
Advertising, South Africa)	Walletteowe South Africa	and Chair
Association of National Advertisers (ANA)	Hill Holliday, The Martin Agency	Member
Association of National Advertisers (ANA)  Association of National Advertisers - Alliance	IW Group	Board Member
for Inclusive and Multicultural Marketing (ANA-AIMN	'	Soura Michibel
	,	
Association of the British Pharmaceutical Industry	Virgo Health	Member
(ABPI)	B 0 C.	B. 6
ATAS	Rogers & Cowan	Member
Autism Charlotte	Octagon	Board Member
Autism Project	Octagon	Member

BalletX
B-Corporation
BAM
Barrington Education Foundation
Barrington High School Parents Association:

Afterprom

Tierney MullenLowe Salt R/GA Octagon Octagon Board Member Ambassador Board Member Member Member Bayside YMCA Member Octagon Bayuda en Acción Colombia MullenLowe SSP3 Board of Directors Berlin School R/GA **Board Member** BIMA, A MITX Organization MullenLowe US Executive Committee Blackstone Valley Prep Mayoral Academy Octagon Memher **Bottom Line** Hill Holliday Board of Directors Boys & Girls Club Octagon Member Brain Injury Association of RI Octagon Member FCB/RED, FCB X **Board Member Brand Activation Association Board Member** Brigham and Women's Hospital Hill Holliday Bright Pink Board Member, Golin, Octagon Member Brighter Futures Zambia MullenLowe Open Trustee **Brightwater Culinary School** Member Octagon British Independent Film Association MullenLowe London Chairman Build Our Kids Success (BOKS) Octagon Member C&F Bank The Martin Agency **Board Member** Canadian Council of Public Relations Firms Weber Shandwick Member Canadian Foundation for AIDS Research Weber Shandwick **Board Member** McCann Health Executive Canadian Foundation for Pharmacy Committee Canadian Public Relations Society Weber Shandwick Member **CARITAS Metro Richmond Board Member** The Martin Agency Celiac Disease Foundation Hill Holliday Memher Center for Asian American Media IW Group **Board Member** Center for Asian Pacifics United for Self-**Board Member** IW Group Empowerment Member Center for Environmental Farming Systems Octagon Center of Resilience Octagon Member Centre Street Food Pantry **Board Member** Octagon Cerebral Palsy Alliance Research Foundation **IPG** Mediabrands **Board Member** Chamber RVA (formerly Greater Richmond Chamber) The Martin Agency **Board Member** Champions for Learning (Education Foundation) Member Octagon **Board Member** Chicago Association of Direct Marketing FCB Chicago Chicago Children's Choir Golin **Board Member** Chicago Foundation for Women FCB/RED **Board Member** Chicago Ideas Week FCB **Board Member** Substantive Chicago Parks Foundation Octagon **Funding** FCB Chicago Chicago Public Library Foundation **Board Member** Hill Holliday Chief Executives' Club of Boston Board of Governors Child Care Services Association Octagon Member Children's Advocacy Center of Benton County Octagon Member Children's Wish Group of RI Member Octagon Circulo de Creativos del Paraguay MullenLowe SSP3 President Weber Shandwick Member Circumnavigators Foundation City and County of San Francisco – Mayor's Small Member **IW Group Business Advisory Council** City Center McCann **Board Member** Jack Morton **Board Member** City Year Boston Member City Year Providence Octagon

Civil Institute of Advertising Auto-regulation (ICAP) FCB **Board Member** Clinton Global Initiative Disability Working Weber Shandwick Memher Group LOLA MullenLowe Club de Creativos Member Coalition of Asian Pacifics in Entertainment **Board Member IW Group** Codelicious Octagon Member College for Creative Studies Campbell Ewald **Board Member** Advisory Board College of Social Innovation Jack Morton College Visions Octagon Member **Board Member** ColorComm Weber Shandwick **Community Foundation** Octagon Member Community Prep Octagon Member Community Scholarship Fund of Barrington Member Octagon Conetoe Family Life Center Octagon Member **Conservation Lands Foundation** Cassidy & Associates **Board Member** Weber Shandwick Council on Foreign Relations Member Creative Alliance Huge Committee Member Creative Council of South Africa MullenLowe South Africa Member Crossroads Education Octagon Member Crossroads Rhode Island Octagon Member Curiosity.com Weber Shandwick Member D&AD Advisory Board MullenLowe Group **Board Member Dallaglio Foundation** The Brooklyn Brothers Trustee Day One Octagon Member **DePaul University** Golin **Board Member** Direct Marketing Association of Detroit Campbell Ewald **Board Member Board Member** DMAFCB Chicago D-Show Campbell Ewald **Board Member** Duke Global Health Institute Weber Shandwick Chairman, Advisory Board Duke of Edinburgh The Brooklyn Brothers Committee Member Earth University The Martin Agency **Board Member** Economic Club FCB Chicago, Octagon Talent+Properties Member, Board of Directors **Economic Progress Institute** Octagon Member El Sol Festival LOLA MullenLowe Advisory Board Eleven Fifty Academy Octagon Member Elfreth's Alley Association, a National Historic Tierney President Landmark Elizabeth Glaser Pediatric AIDS Foundation Weber Shandwick **Board Member** Emma Pendleton Bradley Hospital Member Octagon **Epilepsy Foundation of America** Carmichael Lynch **Board Member** Equity Lifestyle Properties, Inc. The Martin Agency **Board Member** European Sponsorship Association Octagon Committee Member **Executives Club** FCB Chicago Member **Experian Client Advisory Board** FCB Chicago Member Facebook Creative Council FCB, R/GA Board Member, Member Weber Shandwick **Factory Theatre Toronto Board Member** Farm Fresh Rhode Island Octagon Member Feeding America Partnership Octagon Fenway Health MullenLowe U.S. **Board Member** Film2Future Deutsch Partner

Financial Executives International Golin **Board Member** Hill Holliday Member FindSpark First Tee Member Octagon Forbes Agency Council Carmichael Lynch Member Free The Bid Huge, New Honor Society Member French Agencies Association (AACC) MullenLowe France **Board Member** Friends of Barrington Senior Center Octagon Member Fort Hays State University Entrepreneurship Advisory IW Group Member Council **Board Member** Fundacion Compaz Centro de Recursos para La Paz Weber Shandwick **Futures & Options IPG** Mediabrands **Board Member** GAIN/USAID McCann Health Consulting Advisor Gaits of Harmony Therapeutic Riding Member Octagon Gamble Aware MullenLowe London Advisor GeoPath Rapport **Board Member** Girl Scouts of Eastern PA Tierney Board Member Girl Scouts of Central Indiana Octagon Member Girl Scouts of Southeastern New England Member Octagon Girls on the Run Octagon Volunteer Global Workspace (GWA) GGH MullenLowe Member Gloria Gemma Breast Cancer Resource Foundation Member Octagon Golf Fights Cancer Octagon Member Golf For All Octagon Member Golf Foundation of RI Button Hole Octagon Member Goodman Theatre Golin **Board Member** Greater Boston Chamber of Commerce Board Member, Hill Holliday, MullenLowe U.S. Board of Directors, Member Greater Portland Boys & Girls Club Octagon Talent+Properties Director Greater Richmond ARC The Martin Agency **Board Member** Greater Richmond Partnership Member The Martin Agency Greater Providence YMCA Octagon Member Greater West Point YMCA The Martin Agency **Board Member** Healthcare Consultancies Association Virgo Health Finance Committee Highlander Charter School Member Octagon HK Board for the Wilson Global Initiative Golin **Board Member** Hockomock Area YMCA Octagon Member Hole in the Wall Gang Camp Octagon Member MullenLowe SSP3 Honorary Prize Corazon Verde Jury Hope Hospice & Palliative Care Rhode Island Octagon Member Hugo Group FCB Member **Humane Society of Charlotte** Octagon Committee Member IAC Video Excellence Council Initiative **Board Member** IAB (Interactive Advertising Bureau) Ansible, Deutsch, FCB, LOLA Board Member, MullenLowe, UM Member, Committee Member I-COM Chief Data Officer Council Member IMA India - 'The India Chief Marketing Officers' MullenLowe Lintas Group Member Forum Independence Charter School **Board Member** Tierney

Indy Women in Tech Foundaton Inspiring Minds Institute for Public Relations (IPR) Institute of Communications and Advertising (ICA), Canada	Octagon Octagon Golin Weber Shandwick	Member Member Board Member Board Member
Institute of Directors Institute of Practitioners in Advertising (IPA)	FCB FCB, Initiative, Mediabrands Insights, MullenLowe London, Rapport	Member Member, President
Inter-Faith Food Shuttle International Advertising Association	Octagon McCann	Member Committee Member
International Agencies Council for the EACA (European Association of Communication Agencies)	MullenLowe London	Member
International Association of Business Communicators	Weber Shandwick	Member
International Market Assessment India Private Limite	d MullenLowe Lintas Group	Advisory Council Member
International Pharmaceutical Federation (FIP) International Society for Medical Publication Professionals (ISMPP)	McCann Health Virgo Health, McCann Health	Board Member Member, Board Member
International Tennis Hall of Fame	Octagon Talent+Properties	Board of Governors, Committee Member
Iona Women's Advisory Board IPA Council	FCB MullenLowe London	Member Fellow, Council Member
IPA Digital Business Group/Brand Tech Group IPA Effectiveness Leadership Group	MullenLowe London MullenLowe London	Member Fellow
IPG Media Futures Group	Initiative, UM	Committee Member
Japan Advertising Agency Association	McCann	Committee Member
Japanese American Citizens League	IW Group	Board Member, Regional Governor
Japanese American Cultural & Community Center	IW Group	Board Member
Japan Magazine Advertising Association	McCann	Committee Member
JDRF	Octagon	Member
Jewish Alliance of Greater Rhode Island	Octagon	Member
JFL42 Comedy Festival, Toronto, Canada	Weber Shandwick	Board Member
JNBA	Carmichael Lynch Relate	Advisory Board
Joe Andruzzi Foundation	Octagon	Member
Journal of Communication in Healthcare Junior Achievement of Rhode Island	Virgo Health	Board Member
Kingston University Marketing Experts Committee	Octagon MullenLowe Open	Member Member
Kizuna	IW Group	Board Member
Korean Youth and Community Center	IW Group	Board Member
LAGRANT Foundation	IW Group, Weber Shandwick, Golin	Board of Directors, Board Member
Latino Policy Leadership Forum	The Axis Agency	Board Member

Level Field Fund/Ross Powers Foundation LIFT Academy Loaves & Fishes Rhode Island Loyola School of Mass Communications M-School: Institute of Marketing at LMU MAIP	Octagon Talent+Properties Octagon Octagon MullenLowe U.S. Deutsch Carmichael Lynch, Hill Holliday, New Honor Society	Director Member Member Board Member Member Member
MGGB Maine Sports Hall of Fame Make-A-Wish Foundation of Greater Virginia	MullenLowe London Octagon Talent+Properties The Martin Agency	Member Director Member, Committee Member
Make-A-Wish Foundation of Japan	McCann	Committee Member
March of Dimes	Octagon, Rogers & Cowan	Member, Board Member
Marcus Graham Project Market on Market Marketing Committee for Old City District Marketing Society of the UK  Marriott Foundation Marwen Mas Mujeres Creatives (More Creatives)	FCB Octagon Tierney MullenLowe Group, MullenLowe London Golin FCB	Board Member Member Board Member Member, Chairman Board Member Board Member
Mas Mujeres Creativas (More Creative Women) MassART Media360	MullenLowe US MullenLowe London	Member  Advisory Board  Advisory Board
Media Federation of Australia (MFA) Media For All (MEFA)	303 MullenLowe MullenLowe London	Member Founding Member
Meet Minneapolis, Convention and Visitors Association	Carmichael Lynch Relate	Board Member
Meeting Street	Octagon	Member
Mercy Hospital Foundation	Octagon	Member
Miami Ad School	GGH MullenLowe, R/GA	Member, Board Member
Minneapolis Community Alliance	Carmichael Lynch Relate	Member
Minneapolis Downtown Council	Carmichael Lynch Relate	Committee Member
Mpls MadWomen	Carmichael Lynch	Member
Museum of Work and Culture	Octagon	Member
Musicopia	Tierney	Board Member
NABS Fast Forward	MullenLowe London	Chairman
National 4-H Council National Association for Corporate Directors, New	Dailey Hill Holliday	Board Member Advisory Council
England Chapter National Association of Asian American Professionals	IW Group	Board Member
National Fallen Firefighters Foundation	Octagon	Committee Member
National Gallery Singapore	MullenLowe Group APAC	Advisory Member
National Kidney Foundation National Student Advertising Competition NC Junior Chef Competition NCH Healthcare Foundation Network of Executive Women	Initiative Hill Holliday Octagon Octagon Octagon	Board Member Member Member Member Member

NetBase Customer Advisory Board Carmichael Lynch Relate Advisory Board **Board Member** New Leash on Life Tiernev Weber Shandwick New York Women in Communications (NYWICI) President, **Board Member** Member Nextech Octagon Ngee Ann Polytechnic School of Film & Media Studies MullenLowe Group APAC Advisory Member NHS Blood and Transplant Liver Advisory Group Virgo Health Lay Advisor NHS Research, Innovation and Novel Technologies Virgo Health Chairman Advisory Group Nielsen IW Group **Advisory Council** Northwest Arkansas Children's Shelter Member Octagon Northwest Arkansas Food Bank Member Octagon NYU Tisch School of Fine Arts R/GA **Board Member** OCA National IW Group **Advisory Council** Off the Street Club FCB/RED, Golin **Board Member** Old Colony Habitat for Humanity Member Octagon One Club FCB, The Martin Agency, McCann, R/GA Board Member, Member One Million Degrees FC<sub>B</sub> **Board Member** Origen MullenLowe SSP3 Board of Directors Our Sister's School Octagon Member Paley Center for Media Deutsch **Board Member** Palmetto Ridge High Member Octagon Paraguayan Association of Advertising Agencies MullenLowe SSP3 Member **Board Member** Parsons New School of Design R/GA MullenLowe London Partnerships Panel Committee Member Pathology Quality and Clinical Governance Committee Virgo Health Committee Member PBS IW Group, The Martin Agency **Board Member** PeaceLove Foundation Member Octagon Philadelphia Ad Club Tierney Board Member, Committee Member Pilobolus Dance Theater R/GA **Board Member** Point Foundation MullenLowe U.S. **Emeritus Board** Member Portuguese Association of Advertising, FCB **Board Member** Communication and Marketing Agencies (APAP) PR Council Carmichael Lynch, Current, Board of Devries Global, Golin, Huge, Directors, Board Weber Shandwick Member. Member President's Advisory Council on Doing Business In Weber Shandwick Member President's Commission on Asian Americans and IW Group Commissioner Pacific Islanders Devries Global **Board Member** Project Art Project Lead the Way Member Octagon Project Undercover Member Octagon **PRSA Foundation** Carmichael Lynch Relate, Weber Board Member, Shandwick President

**PRSA Los Angeles** Golin, IW Group Board Member, Member Providence After School Alliance Member Octagon Providence Children's Museum Octagon Member RADA MullenLowe London Member Raleigh City Farm Octagon Member Red Sox Foundation Octagon Member Rhode Island Community Food Bank Octagon Member Rhode Island Parent Information Network Member Octagon Rhode Island Public Radio Octagon Member Rhode Island Sponsoring Education (RISE) Octagon Member Richmond Forum The Martin Agency **Board Member** Right to Play Octagon Talent+Properties Board of Directors Weber Shandwick Ron Brown Scholar Program Advisory Board, Chairman Ronald MacDonald House McCann, Octagon Chairman, Member Roosevelt University Golin **Board Member** Route – The Audience Research Body for Outdoor Board Member, Rapport Advertising Committee Member Royal Society for the Encouragement of Arts MullenLowe London Fellow Sacred Heart Board FCB Member Member San Miguel School Octagon Sarah Hardwig Golf Outing Octagon Member Member Save the Bay Octagon Save the Children **Board Member** FCB Serve Rhode Island Member Octagon She Runs It (formerly Advertising Women of New Weber Shandwick **Board Member** York) Sojourner House Octagon Member Sophia Academy Member Octagon MullenLowe London Somerset House **Board of Trustees** Board Member Spanbild Holdings Ltd FCB Special Olympics International Octagon Global Partner Special Olympics Rhode Island Octagon Member Sports Backers **Board Member** The Martin Agency Spurwink RI Octagon Member Stadium Theatre Foundation Octagon Member Stanford School of Earth, Energy & Environmental **Board Member** Cassidy & Associates Sciences Super Bowl 52 Committee Carmichael Lynch Relate Member Superbrands Council Jack Morton Member Susan G. Komen Partnership Octagon Sustainability Board for the British Chamber of MullenLowe Salt Co-Chair Commerce in Singapore **Sydney Marketing Society** Reprise Member Tap-In, Inc. Octagon Member Techfront Australia Pty Ltd FCB Board Member, Chairman Tech Point Foundation for Youth Octagon Member Texterchmiede GGH MullenLowe Member The Advertising Standards Council of India (ASCI) MullenLowe Lintas Group Member

The Base Memher Octagon The BrandLab Carmichael Lynch **Board Member** McCann Health **Board Member** The Christie NHS Trust The College of New Jersey Foundation Weber Shandwick **Board Member** Octagon Talent+Properties Advisory Board The Concussion Legacy Institute The Community College of Philadelphia Foundation Tierney Committee Member The Creative District Philadelphia Tierney Founder The First Tee of Northwest Arkansas Member Octagon The Foundation for Excellence in Women's Health **FCB Board Member** Care The Greater Philadelphia Chamber of **Board Member** Tierney Commerce Board Member The Greater Richmond Chamber of Commerce The Martin Agency The Martin Agency **Board Member** The Greater West Point Family YMCA R/GA Board Member The iAB **IPG** Mediabrands **Board Member** The International Radio & TV Society Foundation The James Beard Foundation Octagon Member The Learning Center for the Deaf Octagon Member The National Institute for Health and Care Excellence Virgo Health **Board Member** (NICE) The Path to Purchase Institute FCB/RED Member The Performance Theatre Weber Shandwick Member The Point Foundation Rogers & Cowan **Board Member** The Providence Center Octagon Member The Rotary Club Octagon Member The Seminar Member IW Group The Shockoe Partnership The Martin Agency **Board Member** The Sports Museum Council Member Octagon The United Way of Southeastern PA and Southern Board Member, Tierney New Jersey Committee Member ThinkLA Deutsch Board of Directors Tide's Family Services Octagon Member Time's Up Advertising The Martin Agency, McCann Member, Founding Member Tokyo Advertising Health Insurance Association McCann Committee Member **Turkish Advertising Association** MullenLowe Istanbul **Board Member UCLA Communications Dept** Rogers & Cowan **Board Member UK Effies Committee** MullenLowe London Memher UN Commission on Lifesaving Commodities for McCann Health Member Women and Children UN Every Woman Every Child Initiative McCann Health Supporting Member **UN Foundations Communications Corps Advisory** McCann Health Advisory Panel Panel UN Private Sector Constituency of the McCann Health Member Partnership for Maternal, Newborn and Child Health UN Program for Private Sector Partnerships McCann Health Supporting Member UNC School of Media and Journalism FCB Advisory Board Member

**UNHCR Advisory Council** Weber Shandwick **Board Member** MullenLowe SSP3 Board of Unión Colombiana de Empresas Publicitarias -Colombian Association of Advertising Agencies Directors (UCEP) Union of French Media Agencies (UDECAM) **IPG** Mediabrands Member University of Delaware Alfred Lerner College of Octagon Leadership **Business & Economics** Advisory Board University of Florida Public Relations Advisory Council IW Group Member Board Member University of Georgia's Grady School Golin Member University of Iowa University of Minnesota Journalism School Carmichael Lynch Relate Member University of Minnesota's National Diversity Carmichael Lynch **Board Member** Board University of Southern California PR Advisory Council Golin, IW Group Member Board Member University of Wisconsin Golin MullenLowe U.S. University of Wisconsin - Madison, School of **Board of Visitors** Journalism and Mass Communications URI Foundation – Golf Team Octagon Member U.S. African Development Foundation Weber Shandwick Chairman U.S. Ultimate Association Jack Morton Board of Directors Chairman of USAID Advisory Committee on Voluntary Foreign Aid Weber Shandwick Advisorv Committee **USC Center for Public Relations** Golin **Board Member** IISGA Memher Octagon **VCU** Brandcenter FCB, MullenLowe U.S. **Board Member** VCU Robertson School of Media & Culture The Martin Agency Chair of Advisorv Committee Venture Richmond **Board Member** The Martin Agency Virginia Commonwealth University R/GA **Board Member Board Member** Virginia Film Festival The Martin Agency **Board Member** Virginia Tech Department of Communication The Martin Agency **Board Member** Virginia Tech Pamplin College of Business FCR VNA Health Group Weber Shandwick **Board of Trustees** WACL - Gather Committee MullenLowe London Member The Brooklyn Brothers Member WACL - Vote 100 Committee Warehouse Project & Gallery FCB Chicago **Board Member Board Member** Weave Youth & Community Services Jack Morton Western Connecticut State University Marketing Member IW Group **Advisory Council** Wharton School of Business: Wharton Future of Deutsch Global Advisory Board **Advertising Program** Wine and Business Club MullenLowe France Member WISE Member Octagon Women in Sports & Events Octagon National Chairperson Women's Fund of Central Indiana Octagon Member Women's Leadership Network The Martin Agency Advisory Board Woonsocket Education Department Memher Octagon World Business Chicago FCB **Board Member** Wounded Warrior Member Octagon WTA Board of Octagon Talent+Properties

Directors

Year Up Octagon Member
YMCA Arts and Letters Foundation Initiative Board Member
YMCA Octagon, Tierney Member, Board
Member,

Committee Member Member

Young Presidents Organization The Martin Agency

Youth Pride Octagon Member
YPO Washington DC HUGE Committee
Member

The Martin Agency Advisory Board

### **Universal Standards: Strategy**

GRI Indicato r 102-14 Reporti ng Level



During the past year, we have taken steps to strengthen our commitment to operating sustainably, which we define broadly as conducting our business ethically, committing to create marketing messages that promote sustainable consumption patterns, minimizing our environmental impact, and fostering a culture of inclusion and belonging. Our sustainable operations are aligned with the long-term health of the communities where our employees live and work.

In this, our fourth year of reporting on our sustainability initiatives utilizing the new GRI Standards framework, we have continued to strengthen our commitment. This year, we expanded the measurement of our emissions and other environmental impacts using GHG Protocol Corporate Standards to include all buildings globally over 50,000 square feet as of the end of 2017. The boundary was expanded from last year's which included all of North America over 50,000 square feet, and select buildings in the UK and France. This expanded boundary as of the end of 2017 now includes 48% of our worldwide headcount (up from 37%) and 53% of our worldwide square footage (up from 45%).

IPG continues to make strides in our areas of environmental focus – energy usage, recycling, travel and green building practices, as outlined in our recently updated sustainability policy – with a 38% reduction in square foot per employee from 2004 to 2016 and a 66% reduction in power consumption in our central IT operations since 2008. And, in terms of our greenhouse gas emissions, we've set a Scope 2 relative intensity target for 10% reduction by 2030 in metric tons CO2e per employee from a baseline of 2015.

We once again renewed our support of the United Nations Global Compact and committed to uphold the Compact's 10 principles in the areas of environmental sustainability, fair labor practices, human rights and anti-corruption.

This year, IPG has continued its support of United Nations Sustainable Development Goal #6, access to water and sanitation for all. Some of our agencies' work in this important area includes client partnerships that bring clean water to areas where it is sorely lacking, as well as corporate initiatives like our donation this year to fund a rehabilitated hand pump for a well in Ethiopia that will help bring clean water to hundreds there. IPG and Huge were recognized by the United Nations for our work with Common Ground, the initiative that brings together the large holding companies in our sector in support

of the Sustainable Development Goals. Huge helped create a **youtube campaign** aimed at garnering Gen Z's support of the SDGs.

We have involved our employees in these efforts too, and IPG agencies continue to engage on issues of concern in their local communities and globally. Recent projects have included work with the #metoo movement, bringing awareness to PTSD sufferers, and encouraging blood marrow donations. Doing what's right for our communities is an important part of our DNA and of our history. It's also critical to our continued success.

The single most important factor in our company's success is talent. And our talent is drawn from people of varying ages, backgrounds, cultures, faiths, genders, physical abilities, races, gender identity, and sexual orientations — to name but a few of the qualities that make each of us unique. IPG has committed substantial resources and expertise to increasing diversity in our ranks and to forging a sustainable culture of inclusion at our company. In 2017, IPG's diversity and inclusion group executed nearly 100 programs reaching thousands of people. At IPG, we encourage, protect and celebrate our diversity. For us to compete effectively, our workforce has to reflect the world's changing demographics and more important, its changing marketplace.

We are committed to working to deepen and broaden our commitment to sustainability during the year ahead. You can read more about IPG's commitment to communities where our employees live and work on our sustainability website, **STRONGER**.

### **Universal Standards: Ethics & Integrity**

GRI Indicato r	Reporti ng Level

Disclosure 102-16

Describe the organization's values, principles, standards and norms of behavior such as codes of conduct and codes of ethics

Interpublic's Code of Conduct forms the foundation of how we interact with one another, with our vendors and with our clients. It helps ensure that we operate ethically and transparently as we perform our jobs. Each year, employees are required to take a course that reviews the code and focuses on particularly relevant topics in the code. We have had great success with employee participation in these courses. Participation rates for the past two years follow:

For 2016 Code of Conduct:

97%

For 2017 Code of Conduct

97%

### **Universal Standards: Governance**

GRI Indicato r		Reporti ng Level
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Disclosure 102-18

Report the governance structure of the organization, including committees of the highest governance body. Identify any committees responsible for decision-making on economic, environmental and social impacts

Our Proxy Statement provides detailed information on our governance structure.

Information on the governance structure of IPG including the committees of the highest governance body which are responsible for decision-making on economic, environmental and social impacts can be found in the "Corporate Governance" section starting on page 9 of our 2018 Proxy Statement here:

http://investors.interpublic.com/static-files/0b7d974e-c0f5-4094-9086-51327379e0d6

Detailed charters for several important IPG board committees can be found on the IPG website in the Corporate Governance Section:

**Audit Committee Charter** 

Corporate Governance Committee Charter

**Compensation Committee Charter** 



Disclosures 102-40, 42, 43

102-40: Provide a list of stakeholder groups engaged by the organization.

102-42: Report the basis for identification and selection of stakeholders with whom to engage.

102-43: Report the organization's approach to stakeholder engagement, including frequency of engagement by type and by stakeholder group, and an indication of whether any of the engagement was undertaken specifically as part of the report preparation process.

Interpublic Group's most important stakeholders are our clients, our employees and investors.

We work with our clients to ensure that the marketing communications programs we design for them are most efficiently and effectively moving their businesses forward. In order to ensure that our clients are successful and that we maintain our competitive positioning in the marketplace, we must always make certain that our business is aligned with clients' changing needs and the ever-changing consumer landscape. Ours is a talent business and, to serve our clients in the best way possible, we must recruit and retain top talent.

Finally, as a public company, it's essential that we meet the expectations of our shareholders who make it possible for us to do best-in-class work on behalf of our clients.

Interpublic Group conducted a materiality assessment with the assistance of our sustainability consultant, Governance & Accountability Institute, the exclusive data partner for the Global Reporting Initiative in the United States.

We conducted research with our clients, our employees and our investors. In addition, we had discussions with internal proxies representing these groups to learn more about which areas are critical for us to focus on in our sustainability strategy. We also engage regularly with these key stakeholder groups during our normal business operations. Increasingly we are receiving various questions and surveys from clients asking about particular aspects of our sustainability program which enable us to learn more about their areas of focus as well as their concerns.

In addition to these three key groups, we took into account other stakeholder groups such as NGOs, government, academia and our industry peers, which all provide important insight into the sustainability issues that are important to IPG, our clients and our industry.

Based on the results of this stakeholder-inclusive materiality process, we have chosen the GRI aspects and indicators that we include as part of this report. In addition, we are continuing to improve the way



we engage with these important stakeholders on an ongoing basis to further inform our sustainability strategy moving forward.

#### Disclosure 102-41

Report the percentage of total employees covered by collective bargaining agreements

The percentage of IPG employees covered by collective bargaining is zero – 0 percent.

We have not had any labor union organizing activity at our offices in the United States, nor do we have any employees in the US who are covered by collective bargaining agreements. Some of our offices in Europe do have Works Councils – and IPG management teams at these offices work collaboratively and cooperatively with the Works Councils as applicable.



Disclosures 102-40, 42, 43

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102-42: Report the basis for identification and selection of stakeholders with whom to engage.

102-43: Report the organization's approach to stakeholder engagement, including frequency of engagement by type and by stakeholder group, and an indication of whether any of the engagement was undertaken specifically as part of the report preparation process.

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Finally, as a public company, it's essential that we meet the expectations of our shareholders who make it possible for us to do best-in-class work on behalf of our clients.

Interpublic Group conducted a materiality assessment with the assistance of our sustainability consultant, Governance & Accountability Institute, the exclusive data partner for the Global Reporting Initiative in the United States.

We conducted research with our clients, our employees and our investors. In addition, we had discussions with internal proxies representing these groups to learn more about which areas are critical for us to focus on in our sustainability strategy. We also engage regularly with these key stakeholder groups during our normal business operations. Increasingly we are receiving various questions and surveys from clients asking about particular aspects of our sustainability program which enable us to learn more about their areas of focus as well as their concerns.

In addition to these three key groups, we took into account other stakeholder groups such as NGOs, government, academia and our industry peers, which all provide important insight into the sustainability issues that are important to IPG, our clients and our industry.



Based on the results of this stakeholder-inclusive materiality process, we have chosen the GRI aspects and indicators that we include as part of this report. In addition, we are continuing to improve the way we engage with these important stakeholders on an ongoing basis to further inform our sustainability strategy moving forward.



Disclosure 102-44

Report key topics and concerns that have been raised through stakeholder engagement, and how the organization has responded to those key topics and concerns, including through its reporting. Report the stakeholder groups that raised each of the key topics and concerns.

At IPG, we define sustainability broadly to include minimizing our environmental footprint, ensuring diversity and inclusion at all of our companies, and giving back to communities where our employees live and work. Sustainability is a key priority for IPG as it is for our stakeholders, including employees, clients and shareholders. We regularly engage with each of these groups on these topics, as we do on all matters of mutual importance. IPG and its agencies work with clients on projects that highlight such matters of importance and many of these engagements are featured on our STRONGER website which is devoted exclusively to the coverage of sustainability.

Recent work in this area has included:

Partnering with charity: water to help bring water to communities in need through an innovative partnership

Advancing diversity and inclusion in the workforce

Raising awareness about air pollution

For a more extensive summary of our sustainability programs, please visit STRONGER.

## **Universal Standards: Reporting Practice**

Disclosure 102-45

List all entities included in the organization's consolidated financial statements or equivalent documents. Report whether any entity included in the organization's consolidated financial statements or equivalent documents is not covered by the report

Please see Part I - Item 1, Business, page 2 of IPG 10K which can be accessed at the following link:

https://interpublicgroup.gcs-web.com/2018-proxy-materials

## **Universal Standards: Reporting Practice**

GRI Indicato r		Reporti ng Level	
GRI Indicato r	102-46	Reporti ng Level	<u>-</u>

Disclosure 102-46

- a. Explain the process for defining the report content and the Aspect Boundaries.
- b. Explain how the organization has implemented the Reporting Principles for Defining Report Content.

Interpublic completed a comprehensive materiality process with the assistance of The Governance & Accountability Institute, an independent third-party. IPG examined the importance of each GRI indicator and various sustainability issues to key important stakeholder groups including our peers, largest customers, employees and investors.

We then reviewed the results with an internal team of senior management to make the final decisions on what is considered to be material to Interpublic and its stakeholders.

Based on this process, we selected our material aspects, indicators and report content.

We are continuing as an organization to engage with our stakeholders, and further examining what additional sustainability aspects are important to them and to our business. In the future, we will update the report content to include the results of these engagements and considerations as we continue to develop our sustainability program.

## **Universal Standards: Reporting Practice**

#### 102-47

This year in our transition to the GRI Standards we examined the mapping of the material G4 topics and indicators identified in our comprehensive stakeholder-driven materiality assessment described in this report.

The resulting material GRI Standards that we have included in this report are listed below:

- GRI 201 Economic Performance
- GRI 203 Indirect Economic Impacts
- GRI 205 Anti-Corruption
- GRI 302 Energy
- GRI 305 Emissions
- GRI 308 Supplier Environmental Assessment
- GRI 401 Employment
- GRI 404 Training and Education
- GRI 405 Diversity and Equal Opportunity
- GRI 412 Human Rights Assessment
- GRI 414 Supplier Social Assessment

GRI 415 - Public Policy

GRI Indicato r	Reporti ng Level

## **Universal Standards: Reporting Practice**



This year Interpublic continued to expand its calculation of GHG emissions by expanding the boundary to include all offices which are over 50,000 square feet worldwide. Last year, we included all of North America over 50,000 square feet, and select buildings in the UK and France).

The expanded boundary as of the end of 2017 now includes 48% of our worldwide headcount (up from 37%), and 53% of our worldwide square footage (up from 45%).

### **Topic-Specific Standards:**

# Universal Standards: Management Approach

- 1	GRI Indicato r	Reporti ng Level

Disclosure 103-2

Number of grievances about labor practices filed, addressed, and resolved through formal grievance mechanisms

We provide our employees with a number of different approaches to express concerns about their work environments. As described in the Interpublic Code of Conduct, which covers all employees, IPG employees may report concerns to their managers, to local Human Resources offices, to corporate Human Resources, to IPG Legal staff, or to IPG's Chief Risk Officer. We also provide a telephone hotline, as required by U.S. law, which is called the "IPG Alertline." This hotline is available by telephone or email 24 hours a day, seven days a week. Where permitted by local law, reports to the Alertline may be made anonymously. All reports are investigated, and our policy very clearly states that there will be no retaliation against anyone who makes a report in good faith.

### **ECONOMIC: Economic Performance**

GRI Indicato r 201-1	Repor Level	rti ng				
Years Ended December 31 Statement of Operations Data	<u>2017</u>	<u>2016</u>	2015	<u>2014</u>	<u>2013</u>	
Revenue	\$7,882.40	\$7,846.60	\$7,613.80	\$7,537.10	\$7,123.30	
Salaries and related expenses	5,068.10	5,035.10	4,854.80	4,820.40	4,545.50	
Office and general expenses	1,840.70	1,870.50	1,884.20	1,928.30	1,978.50	
Operating income <sup>1</sup>		938.00	871.90	788.40	598.30	
Provision for income taxes <sup>2</sup>		198.00	282.80	216.50	181.20	

Reference: 2017 Annual Report, Page 17

#### Payments to providers of capital

Debt service – As of December 31, 2017, we had oustanding short-term borrowings of \$84.9 from our uncommitted lines of credit used primarily to fund seasonal working capital needs.

The remainder of our debt is primarily long-term, with maturities scheduled through 2024. See the table below for the maturity schedule of our long-term debt.

Reference: 2017 Annual Report, Page 30

The following summarizes our estimated contractual cash obligations and commitments as of December 31, 2017 and their effect on our liquidity and cash flow in future periods.

Years Ended December 31	2018	2019	2020	2021	2022	2023	2024
Long term debt <sub>1</sub>	\$2.0	\$3.1	\$1.0	\$0.0	\$247.6	\$1,033.9	\$1,287.6
Interest payments on long term debt <sub>1</sub>	52.0	52.0	52.0	52.0	43.7	29.5	281.2
Non-cancelable operating lease obligations₂	330.8	308.3	282.8	250.0	203.3	726.7	2101.9
Contingent acquisition payments₃	79.0	53.9	79.0	34.7	11.4	10.4	268.4
Uncertain tax positions4	33.9	166.7	24.5	20.5	5.8	20.5	271.9
Deemed mandatory repatriation tax₅	7.3	4.8	4.8	4.8	4.8	35.8	62.3
Total	\$505.0	\$588.8	\$444.1	\$362.0	\$516.6	\$1.856.8	\$4,273,3

<sup>1</sup> Amounts represent maturity at book value and interest payments based on contractual obligations. We may redeem all or some of the 4.00% Senior Notes due2022, the 3.75% Senior Notes due 2023 and the 4.20% Senior Notes due 2024 at the greater of the principal amount of the notes to be redeemed or a "makewhole" amount, plus, in each case, accrued and unpaid interest to the date of redemption.

Reference: 2017 Annual Report, Page 31

#### **Principal Markets**

Our agencies are located in over 100 countries, including every significant world market. Our geographic revenue breakdown is listed below.

<sup>2</sup> Non-cancelable operating lease obligations are presented net of future receipts on contractual sublease arrangements.

<sup>3</sup> We have structured certain acquisitions with additional contingent purchase price obligations based on factors including future performance of the acquiredentity. See Note 4 and Note 13 to the Consolidated Financial Statements for further information.

<sup>4</sup> The amounts presented are estimates due to inherent uncertainty of tax settlements, including the ability to offset liabilities with tax loss carryforwards.5 Amounts represent the taxes to be paid to the U.S. federal government related to the deemed repatriation of unremitted foreign earnings as a result of the enactment of the Tax Cuts and Jobs Act in December 2017. We will elect to pay the amounts above over an eight-year period.

## **Topic-Specific Standards:**

	<u>% of T</u>	otal Reveni	<u>ue</u>
Revenue Breakdown by Region	2017	<u>2016</u>	2015
Domestic	59.8%	59.7%	58.8%
United Kingdom	8.6%	8.9%	9.0%
Continental Europe	9.1%	8.9%	9.2%
Asia Pacific	11.6%	11.8%	12.0%
Latin America	4.5%	4.7%	5.0%
Other	6.4%	6.0%	6.0%

Reference: 2017 Annual Report, Page 6

### **ECONOMIC: Economic Performance**

GRI Indicato r		Reporti ng Level
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Disclosure 201-3

#### Coverage of the organization's defined benefit plan obligations

- a. Where the plan's liabilities are met by the organization's general resources, report theestimated value of those liabilities.
- b. Where a separate fund exists to pay the plan's pension liabilities, report:
  - The extent to which the scheme's liabilities are estimated to be covered by the assets that have been set aside to meet them
  - The basis on which that estimate has been arrived at 
     When that estimate was made
- c. Where a fund set up to pay the plan's pension liabilities is not fully covered, explain thestrategy, if any, adopted by the employer to work towards full coverage, and the timescale, if any, by which the employer hopes to achieve full coverage.
- d. Report the percentage of salary contributed by employee or employer.
- e. Report the level of participation in retirement plans (such as participation in mandatory orvoluntary schemes, regional or country-based schemes, or those with financial impact).
- a. Where the plan's liabilities are met by the organization's general resources, report theestimated value of those liabilities.
  - Please see form 10 K, "a" on page 64. 2016 10 K can be accessed at the following link: http://investors.interpublic.com/phoenix.zhtml?c=87867&p=irol-sec
- b. Where a separate fund exists to pay the plan's pension liabilities, report:
  - The extent to which the scheme's liabilities are estimated to be covered by the assets that have been set aside to meet them

Please see form 10 K, "b" on page 64. 2016 10 K can be accessed at the following link: http://investors.interpublic.com/phoenix.zhtml?c=87867&p=irol-reportsannual

o The basis on which that estimate has been arrived at

Please See (b.) on page 32 of 10K. 2016 10 K can be accessed at the following link: http://investors.interpublic.com/phoenix.zhtml?c=87867&p=irol-reportsannual

- When that estimate was made All estimates are as of 12/31/16
- c. Where a fund set up to pay the plan's pension liabilities is not fully covered, explain the

## **Topic-Specific Standards:**

strategy, if any, adopted by the employer to work toward full coverage, and the timescale, if any, by which the employer hopes to achieve full coverage.

- o See (c.) on page 66 of Form 10K.
- d. Report the percentage of salary contributed by employee or employer.
  - We do not disclose this information
- e. Report the level of participation in retirement plans (such as participation in mandatory orvoluntary schemes, regional or country-based schemes, or those with financial impact).
  - We do not disclose this information

IPG

## **ECONOMIC: Indirect Economic Impacts**

GRI Indicato r		Reporti ng Level
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Disclosure 203-2

Significant indirect economic impacts, including the extent of impacts

Report examples of the significant identified positive and negative indirect economic impacts the organization has. These may include:

Sustainability in all its forms -- environmental responsibility, good corporate citizenship, ensuring socially-responsible business practices -- is important and integral to the way we do business around the world.

In terms of suppliers, IPG actively assesses the credentials and qualifications of our partners and encourages them to adopt environmentally friendly policies. At IPG, we source from a wide base of suppliers to ensure economic advantage for our clients.

Each year, around the world, IPG agencies work to make a difference in the communities where our agencies operate. These projects can be seen on the STRONGER section of our website and include partnering with the United Nations on furthering Sustainable

Development Goal #6, access to clean water and sanitation, encouraging voter participation and taking a stand on issues of bias in communities where our employees live and work.

In developing nations where IPG operates, IPG agencies, by the nature of their business, help local businesses to be more productive in terms of their marketing and promotional activities. IPG agencies in local markets around the world purchase goods and services from local businesses and entrepreneurs and, of course, employ individuals from local communities. All of these activities benefit the local economies where IPG agencies operate.

https://www.interpublic.com/about/stronger/strongerpost?id=11571

https://www.interpublic.com/about/stronger/strongerpost?id=11567

# **Topic-Specific Standards: ECONOMIC: Anti-Corruption**



Disclosure 205-1

Total number and percentage of operations assessed for risks related to corruption and the significant risks identified

Report the total number and percentage of operations assessed for risks related to corruption.

Report the significant risks related to corruption identified through the risk assessment

The entirety of our operations is assessed for risks related to corruption. Some of our offices undergo more in-depth assessments, in the form of internal audits. Internal audits take place periodically at offices and geographic locations that are perceived to be high-risk, based on a matrix of objective and subjective factors. The significant risks identified relate, primarily, to the typical risks associated with using third party vendors to assist with respect to winning or maintaining government client accounts in countries that are known for high levels of corruption. We attempt to address these risks through our anti-corruption policies that require, among other things, engaging in third party due diligence, requiring third parties to agree in writing to comply with anti-corruption laws, and by training our employees to understand how to comply with these policies

### **ECONOMIC:** Anti-Corruption



Disclosure 205-2

#### Communication and training on anti-corruption policies and procedures

- a. Report the total number and percentage of governance body members that the organization's anticorruption policies and procedures have been communicated to, broken down by region.
- b. Report the total number and percentage of employees that the organization's anticorruption policies and procedures have been communicated to, broken down by employee category and region.
- c. Report the total number and percentage of business partners that the organization's anticorruption policies and procedures have been communicated to, broken down by type of business partner and region.
- d. Report the total number and percentage of governance body members that have received training on anti-corruption, broken down by region.
- e. Report the total number and percentage of employees that have received training on anticorruption, broken down by employee category and region.

IPG regularly communicates its anti-corruption policies and procedures by a variety of methods. Some messages are intended for a broad audience, while other messages are targeted to specific audiences. Communications are also tailored to specific jurisdictions or in connection with circumstances that may pose increased risks. For example, during the MidAutumn Festival (a Chinese holiday in which business associates traditionally exchange gifts), IPG sends a reminder to Chinese employees of the company's

Gift Policy. To have maximum impact, this reminder is sent by local management in the Chinese language.

All employees, worldwide, are required to take an annual Code of Conduct training, which includes anticorruption matters. In addition, IPG Legal, Risk and Internal Audit personnel regularly conduct live, inperson training sessions for key personnel in significant, high-risk markets such as China, India, South Africa and Brazil.

- a. Report the total number and percentage of governance body members that the organization's anticorruption policies and procedures have been communicated to, broken down by region.
  - 1. IPG's Board of Directors is regularly apprised of our anti-corruption program.
- b. Report the total number and percentage of employees that the organization's anticorruption policies and procedures have been communicated to, broken down by employee category and region.
  - 1. 100% of employees are advised of the anti-corruption policies and procedures.
- c. Report the total number and percentage of business partners that the organization's anti-corruption policies and procedures have been communicated to, broken down by type of business partner and region.
  - 1. Our vendors are aware that we expect their compliance with IPG's Supplier Code of Conduct. It is referenced in invoices and/or contracts. For business partners that present an elevated risk level, we include detailed provisions relating to anticorruption in the relevant contracts.
- d. Report the total number and percentage of governance body members that have received training on anti-corruption, broken down by region.
  - 1. 100% of governance body members receive training on anti-corruption.
- e. Report the total number and percentage of employees that have received training onanticorruption, broken down by employee category and region
  - 1. All employees, worldwide, are required to take an annual Code of Conduct training, which includes anti-corruption matters. In addition, IPG Legal, Risk and Internal Audit personnel regularly conduct live, in-person training sessions for key personnel in significant, high-risk markets such as China, India, The Middle East, South Africa and Brazil.

# **Topic-Specific Standards: ENVIRONMENTAL:** Energy

GRI Indicato r 302-1 Reporting Level

Note this response is cross-referenced for 302-1, 302-3, 302-4, 305-1, 305-2, 305-4, and 305-5.

- 302-1 Energy consumption within the organization
- 302-3 Reduction of energy consumption
- 302-4 Direct greenhouse gas (GHG) emissions (Scope 1)
- 305-1 Energy indirect greenhouse gas (GHG) emissions (Scope 2)
- 305-2 Reduction of greenhouse gas (GHG) emissions
- 305-4 Energy intensity
- 305-5 Greenhouse gas (GHG) emissions intensity

Note this response is cross-referenced for GRI Standards Disclosures:

- 302-1 Energy consumption within the organization
- 302-3 Energy intensity
- 302-4 Reduction of energy consumption
- 305-1 Direct greenhouse gas (GHG) emissions (Scope 1)
- 305-2 Energy indirect greenhouse gas (GHG) emissions (Scope 2)
- 305-5 Reduction of greenhouse gas (GHG) emissions
- 305-4 Greenhouse gas (GHG) emissions intensity

This year Interpublic continued our journey of calculating GHG emissions by expanding our boundary to include all offices which are over 50,000 square feet worldwide. The boundary was expanded from last year's which included all of North America over 50,000 square feet and select buildings in the UK and France. The expanded boundary as of the end of 2017 now includes 48% of our worldwide headcount (up from 37%) and 53% of our worldwide square footage (up from 45%).

Our Scope 1 and Scope 2 calculations in all countries besides the UK were completed using Measurabl, the online sustainability data software, which aligns its carbon accounting algorithms to the WRI/WBCSD's GHG Protocol, Revised Edition methodologies. To calculate carbon emissions, we use US EPA e-Grid emissions factors for buildings within the United States and national-level emissions factors for buildings outside the United States.

To calculate our UK emissions, we were supplied with an annual emissions report by Green Element. The calculations completed by Green Element are in accordance with the GHG Protocol using 2017 conversions factors for purchased electricity and gas. Where up to 3 months' worth of data was not available or accurate, the missing data was estimated using a monthly average for that supply.

Below are the combined calculated Scope 1 and 2 emissions:

#### Scope 1:

2016: 2,485.6 MTCO2e

•

2017: 2,358.1 MTCO2e **Scope 2**:

2016: 26,975.1 MTCO2e 2017: 25,877.4 MTCO2e

Below are our Electricity and Fuel usage (Natural Gas and Heating Oil)

#### **Electricity**

2016: 75,102.2 MWh2017: 74,030.2 MWh

Fuel (Natural Gas & Heating Oil)

2016: 13,991.6 MWh2017: 12,916.9 MWh

#### **Energy Intensity**

These numbers include electricity, fuel (natural gas & heating oil), and central steam/heating where it was available, and use the number of full-time employees or square footage within our boundary as an intensity denominator. Energy Per Employee:

• 2016: 3.84 MWh per Employee

2017: 3.77 MWh per Employee

#### Energy Per Square Foot:

2016: .0169 MWh per Sq Ft 2017: .0166 MWh per Sq Ft

#### **GHG** Emissions Intensity

These numbers include Scope 1 and Scope 2 emissions as detailed above in GHG Emissions numbers and use the number of full-time employees or square footage within our boundary as an intensity denominator.

GHG Emissions Per Employee

2016: 1.22 MTCO2e per Employee2017: 1.17 MTCO2e per Employee

GHG Emissions Per Square Footage

2016: .0054 MTCO2e per Sq Ft2017: .0051 MTCO2e per Sq Ft

#### **GHG** Emissions Target

IPG has a Scope 2 relative intensity target for 10% reduction by 2030 in metric tons CO2e per employee from a baseline of 2015.

# **Topic-Specific Standards: ENVIRONMENTAL:** Energy

GRI Indicato r 302-3 Reporti ng Level

Note this response is cross-referenced for 302-1, 302-3, 302-4, 305-1, 305-2, 305-4, and 305-5.

302-1 - Energy consumption within the organization

302-3 - Reduction of energy consumption

302-4 - Direct greenhouse gas (GHG) emissions (Scope 1)

305-1 - Energy indirect greenhouse gas (GHG) emissions (Scope 2)

305-2 - Reduction of greenhouse gas (GHG) emissions

305-4 - Energy intensity

305-5 - Greenhouse gas (GHG) emissions intensity

This year Interpublic continued our journey of calculating GHG emissions by expanding our boundary to include all offices which are over 50,000 square feet worldwide. The boundary was expanded from last year's which included all of North America over 50,000 square feet and select buildings in the UK and France. The expanded boundary as of the end of 2017 now includes 48% of our worldwide headcount (up from 37%) and 53% of our worldwide square footage (up from 45%).

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To calculate our UK emissions, we were supplied with an annual emissions report by Green Element. The calculations completed by Green Element are in accordance with the GHG Protocol using 2017 conversions factors for purchased electricity and gas. Where up to 3 months' worth of data was not available or accurate, the missing data was estimated using a monthly average for that supply.

Below are the combined calculated Scope 1 and 2 emissions:

#### Scope 1

2016: 2,485.6 MTCO2e
 2017: 2,358.1 MTCO2e

#### Scope 2

2016: 26,975.1 MTCO2e
 2017: 25,877.4 MTCO2e

Below are our Electricity and Fuel usage (Natural Gas and Heating Oil)

#### Electricity

2016: 75,102.2 MWh
 2017: 74,030.2 MWh
 Fuel (Natural Gas & Heating Oil)

2016: 13,991.6 MWh2017: 12,916.9 MWh

#### **Energy Intenstiy**

These numbers include electricity, fuel (natural gas & heating oil), and central steam/heating where it was available, and use the number of full-time employees or square footage within our boundary as an intensity denominator.

#### Energy Per Employee:

2016: 3.84 MWh per Employee

2017: 3.77 MWh per Employee

#### **Energy Per Square Foot:**

2016: .0169 MWh per Sq Ft2017: .0166 MWh per Sq Ft

#### **GHG** Emissions Intensity

These numbers include Scope 1 and Scope 2 emissions as detailed above in GHG Emissions numbers and use the number of full-time employees or square footage within our boundary as an intensity denominator.

#### **GHG** Emissions Per Employee

2016: 1.22 MTCO2e per Employee2017: 1.17 MTCO2e per Employee

#### **GHG Emissions Per Square Footage**

2016: .0054 MTCO2e per Sq Ft
 2017: .0051 MTCO2e per Sq Ft

GRI Indicato r	302-4	Reporti ng Level

Note this response is cross-referenced for 302-1, 302-3, 302-4, 305-1, 305-2, 305-4, and 305-5.

302-1 - Energy consumption within the organization

302-3 - Reduction of energy consumption

302-4 - Direct greenhouse gas (GHG) emissions (Scope 1)

305-1 - Energy indirect greenhouse gas (GHG) emissions (Scope 2)

305-2 - Reduction of greenhouse gas (GHG) emissions

# **Topic-Specific Standards: ENVIRONMENTAL:** Energy

305-4 - Energy intensity

305-5 - Greenhouse gas (GHG) emissions intensity

This year Interpublic continued our journey of calculating GHG emissions by expanding our boundary to include all offices which are over 50,000 square feet worldwide. The boundary was expanded from last year's which included all of North America over 50,000 square feet and select buildings in the UK and France. The expanded boundary as of the end of 2017 now includes 48% of our worldwide headcount (up from 37%) and 53% of our worldwide square footage (up from 45%).

Our Scope 1 and Scope 2 calculations in all countries besides the UK were completed using Measurabl, the online sustainability data software, which aligns its carbon accounting algorithms to the WRI/WBCSD's GHG Protocol, Revised Edition methodologies. To calculate carbon emissions, we use US EPA e-Grid emissions factors for buildings within the United States and national-level emissions factors for buildings outside the United States.

To calculate our UK emissions, we were supplied with an annual emissions report by Green Element. The calculations completed by Green Element are in accordance with the GHG Protocol using 2017 conversions factors for purchased electricity and gas. Where up to 3 months' worth of data was not available or accurate, the missing data was estimated using a monthly average for that supply.

Below are the combined calculated Scope 1 and 2 emissions:

#### Scope 1:

2016: 2,485.6 MTCO2e

• 2017: 2,358.1 MTCO2e **Scope** 

2:

2016: 26,975.1 MTCO2e

2017: 25,877.4 MTCO2e

Below are our Electricity and Fuel usage (Natural Gas and Heating Oil)

#### **Electricity**

• 2016: 75,102.2 MWh

• 2017: 74,030.2 MWh

Fuel (Natural Gas & Heating Oil)

• 2016: 13,991.6 MWh

• 2017: 12,916.9 MWh

#### **Energy Intensity**

These numbers include electricity, fuel (natural gas & heating oil), and central steam/heating where it was available, and use the number of full-time employees or square footage within our boundary as an intensity denominator.

#### Energy Per Employee:

2016: 3.84 MWh per Employee

2017: 3.77 MWh per Employee Energy

Per Square Foot:

- 2016: .0169 MWh per Sq Ft
- 2017: .0166 MWh per Sq Ft

#### **GHG** Emissions Intensity

These numbers include Scope 1 and Scope 2 emissions as detailed above in GHG Emissions numbers and use the number of full-time employees or square footage within our boundary as an intensity denominator.

GHG Emissions Per Employee

- 2016: 1.22 MTCO2e per Employee
- 2017: 1.17 MTCO2e per Employee

GHG Emissions Per Square Footage

2016: .0054 MTCO2e per Sq Ft2017: .0051 MTCO2e per Sq Ft

#### **GHG** Emissions Target

IPG has a Scope 2 relative intensity target for 10% reduction by 2030 in metric tons CO2e per employee from a baseline of 2015.



Disclosure 302-5

#### Reductions in energy requirements of products and services

Information Technology – to improve IT operational efficiencies and reduce energy consumption, IPG has migrated its IT infrastructure and applications operations to the stateof-the-art Scott Technology Center facilities located on the campus of the University of Nebraska at Omaha.

IPG consolidated its four Global IT Data Centers to this new facility, which utilizes energyefficient technology and virtualization. As a result, since 2008, IPG IT has decreased the number of physical servers in our production and disaster recovery facilities by 30% while increasing its hosting services; more than doubling the amount of storage. IPG also achieved a 66% reduction in IT power consumption and reduced the Central IT data center square footage by half when we centralized our data centers (starting in 2008). IPG is now sustaining a 70/30 ratio of virtual to physical machines which have decreased racks, ports, and overall carbon footprint.

IPG IT continues to adopt new energy-efficient technology as older servers and storage age out and need replacement, and over the years, we have been able to continue to reduce the number of server racks and power required to run IPG's enterprise infrastructure and applications while continually adding new feature functionality. Additionally, Central IT moved from New York City to Jersey City, NJ, and achieved Gold level LEED certification in our new IT headquarters.

Note this response is cross-referenced for 302-1, 302-3, 302-4, 305-1, 305-2, 305-4, and 305-5.

- 302-1 Energy consumption within the organization
- 302-3 Reduction of energy consumption
- 302-4 Direct greenhouse gas (GHG) emissions (Scope 1)
- 305-1 Energy indirect greenhouse gas (GHG) emissions (Scope 2)
- 305-2 Reduction of greenhouse gas (GHG) emissions
- 305-4 Energy intensity
- 305-5 Greenhouse gas (GHG) emissions intensity

This year Interpublic continued our journey of calculating GHG emissions by expanding our boundary to include all offices which are over 50,000 square feet worldwide. The boundary was expanded from last year's which included all of North America over 50,000 square feet and select buildings in the UK and France. The expanded boundary as of the end of 2017 now includes 48% of our worldwide headcount (up from 37%) and 53% of our worldwide square footage (up from 45%).

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To calculate our UK emissions, we were supplied with an annual emissions report by Green Element. The calculations completed by Green Element are in accordance with the GHG Protocol using 2017 conversions factors for purchased electricity and gas. Where up to 3 months' worth of data was not available or accurate, the missing data was estimated using a monthly average for that supply.

Below are the combined calculated Scope 1 and 2 emissions:

#### Scope 1:

- 2016: 2,485.6 MTCO2e
- 2017: 2,358.1 MTCO2e Scope

2:

- 2016: 26,975.1 MTCO2e
- 2017: 25,877.4 MTCO2e

Below are our Electricity and Fuel usage (Natural Gas and Heating Oil)

#### **Electricity**

- 2016: 75,102.2 MWh
- 2017: 74,030.2 MWh

Fuel (Natural Gas & Heating Oil)

## **Topic-Specific Standards: ENVIRONMENTAL:** Emissions

2016: 13,991.6 MWh2017: 12,916.9 MWh

#### **Energy Intensity**

These numbers include electricity, fuel (natural gas & heating oil), and central steam/heating where it was available, and use the number of full-time employees or square footage within our boundary as an intensity denominator.

#### Energy Per Employee:

2016: 3.84 MWh per Employee

2017: 3.77 MWh per Employee Energy

#### Per Square Foot:

2016: .0169 MWh per Sq Ft2017: .0166 MWh per Sq Ft

#### **GHG** Emissions Intensity

These numbers include Scope 1 and Scope 2 emissions as detailed above in GHG Emissions numbers and use the number of full-time employees or square footage within our boundary as an intensity denominator.

#### **GHG** Emissions Per Employee

• 2016: 1.22 MTCO2e per Employee

2017: 1.17 MTCO2e per Employee

#### **GHG** Emissions Per Square Footage

2016: .0054 MTCO2e per Sq Ft
 2017: .0051 MTCO2e per Sq Ft

GRI Indicato r	305-2	Reporti ng Level

Note this response is cross-referenced for 302-1, 302-3, 302-4, 305-1, 305-2, 305-4, and 305-5.

302-1 - Energy consumption within the organization

302-3 - Reduction of energy consumption

302-4 - Direct greenhouse gas (GHG) emissions (Scope 1)

305-1 - Energy indirect greenhouse gas (GHG) emissions (Scope 2)

305-2 - Reduction of greenhouse gas (GHG) emissions

305-4 - Energy intensity

305-5 - Greenhouse gas (GHG) emissions intensity

This year Interpublic continued our journey of calculating GHG emissions by expanding our boundary to include all offices which are over 50,000 square feet worldwide. The boundary was expanded from last year's which included all of North America over 50,000 square feet and select buildings in the UK and France. The expanded boundary as of the end of 2017 now includes 48% of our worldwide headcount (up from 37%) and 53% of our worldwide square footage (up from 45%).

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Below are the combined calculated Scope 1 and 2 emissions:

#### Scope 1:

2016: 2.485.6 MTCO2e

• 2017: 2,358.1 MTCO2e **Scope** 

#### 2:

2016: 26,975.1 MTCO2e

2017: 25,877.4 MTCO2e

Below are our Electricity and Fuel usage (Natural Gas and Heating Oil)

#### **Electricity**

• 2016: 75,102.2 MWh

2017: 74,030.2 MWh

#### Fuel (Natural Gas & Heating Oil)

• 2016: 13,991.6 MWh

2017: 12,916.9 MWh

#### **Energy Intensity**

These numbers include electricity, fuel (natural gas & heating oil), and central steam/heating where it was available, and use the number of full-time employees or square footage within our boundary as an intensity denominator.

#### Energy Per Employee:

2016: 3.84 MWh per Employee

2017: 3.77 MWh per Employee Energy

#### Per Square Foot:

2016: .0169 MWh per Sq Ft

2017: .0166 MWh per Sq Ft

#### **GHG** Emissions Intensity

These numbers include Scope 1 and Scope 2 emissions as detailed above in GHG Emissions numbers and use the number of full-time employees or square footage within our boundary as an intensity denominator.

## **Topic-Specific Standards: ENVIRONMENTAL:** Emissions

GHG Emissions Per Employee

2016: 1.22 MTCO2e per Employee2017: 1.17 MTCO2e per Employee

**GHG Emissions Per Square Footage** 

2016: .0054 MTCO2e per Sq Ft
 2017: .0051 MTCO2e per Sq Ft

#### **GHG** Emissions Target

IPG has a Scope 2 relative intensity target for 10% reduction by 2030 in metric tons CO2e per employee from a baseline of 2015.



Disclosure 305-3

Other indirect greenhouse gas (GHG) emissions (Scope 3)

Other indirect greenhouse gas (GHG) emissions (Scope 3)

IPG's 50,200 employees around the world travel nearly 300 million miles each year on airplanes. Several years ago, the IPG travel department developed a new way to track carbon emissions related to that travel and a way for our business travelers to play a big part in reducing those emissions.

While we work to limit our travel where possible, in a client services business, some of our travel is essential. Efficient travel policies – traveling less where possible, traveling lighter and traveling smarter – is a shared goal that we have committed to. To help ensure that travel across our organization is as sustainable as possible, we have enhanced our online booking tool to allow business travelers to sort air travel by carbon dioxide (CO2) emissions as well as by time and cost. This tracking system has been turned on in nearly all countries where online booking is available, allowing our business travelers to assess comparative CO2 emissions between IPG preferred carriers, allowing us to make smarter travel choices that are also less damaging to the environment.

By understanding the impact each of us can have upon the economic, environmental, and social sustainability of our communities, our employees can contribute in small ways to the ongoing health of our communities. Our travel program that takes carbon emissions into consideration was one of the first of its kind to be instituted at a Fortune 500 company.

In 2017, IPG employees around the world traveled a total of 298,386,176 miles, with total emissions of 59,842 tCO2e (metric tons of carbon dioxide equivalent).

## **Topic-Specific Standards: ENVIRONMENTAL:** Emissions

GRI Indicato r 305-4 Reporti ng Level

Note this response is cross-referenced for 302-1, 302-3, 302-4, 305-1, 305-2, 305-4, and 305-5.

- 302-1 Energy consumption within the organization
- 302-3 Reduction of energy consumption
- 302-4 Direct greenhouse gas (GHG) emissions (Scope 1)
- 305-1 Energy indirect greenhouse gas (GHG) emissions (Scope 2)
- 305-2 Reduction of greenhouse gas (GHG) emissions
- 305-4 Energy intensity
- 305-5 Greenhouse gas (GHG) emissions intensity

This year Interpublic continued our journey of calculating GHG emissions by expanding our boundary to include all offices which are over 50,000 square feet worldwide. The boundary was expanded from last year's which included all of North America over 50,000 square feet and select buildings in the UK and France. The expanded boundary as of the end of 2017 now includes 48% of our worldwide headcount (up from 37%) and 53% of our worldwide square footage (up from 45%).

Our Scope 1 and Scope 2 calculations in all countries besides the UK were completed using Measurabl, the online sustainability data software, which aligns its carbon accounting algorithms to the WRI/WBCSD's GHG Protocol, Revised Edition methodologies. To calculate carbon emissions, we use US EPA e-Grid emissions factors for buildings within the United States and national-level emissions factors for buildings outside the United States.

To calculate our UK emissions, we were supplied with an annual emissions report by Green Element. The calculations completed by Green Element are in accordance with the GHG Protocol using 2017 conversions factors for purchased electricity and gas. Where up to 3 months' worth of data was not available or accurate, the missing data was estimated using a monthly average for that supply.

Below are the combined calculated Scope 1 and 2 emissions:

#### Scope 1

2016: 2,485.6 MTCO2e2017: 2,358.1 MTCO2e

Scope 2

2016: 26,975.1 MTCO2e2017: 25,877.4 MTCO2e

Below are our Electricity and Fuel usage (Natural Gas and Heating Oil)

#### Electricity

• 2016: 75,102.2 MWh

•

2017: 74,030.2 MWh

Fuel (Natural Gas & Heating Oil)

2016: 13,991.6 MWh2017: 12,916.9 MWh

#### **Energy Intenstiy**

These numbers include electricity, fuel (natural gas & heating oil), and central steam/heating where it was available, and use the number of full-time employees or square footage within our boundary as an intensity denominator.

#### Energy Per Employee:

2016: 3.84 MWh per Employee2017: 3.77 MWh per Employee

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2016: .0169 MWh per Sq Ft
 2017: .0166 MWh per Sq Ft

**GHG** Emissions Intensity

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#### **GHG Emissions Target**

IPG has a Scope 2 relative intensity target for 10% reduction by 2030 in metric tons CO2e per employee from a baseline of 2015.

### **ENVIRONMENTAL: Emissions**



Note this response is cross-referenced for 302-1, 302-3, 302-4, 305-1, 305-2, 305-4, and 305-5.

302-1 - Energy consumption within the organization

### **Topic-Specific Standards:**

302-3 - Reduction of energy consumption

302-4 - Direct greenhouse gas (GHG) emissions (Scope 1)

305-1 - Energy indirect greenhouse gas (GHG) emissions (Scope 2)

305-2 - Reduction of greenhouse gas (GHG) emissions

305-4 - Energy intensity

305-5 - Greenhouse gas (GHG) emissions intensity

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#### **GHG** Emissions Target

IPG has a Scope 2 relative intensity target for 10% reduction by 2030 in metric tons CO2e per employee from a baseline of 2015.

# **ENVIRONMENTAL:** Supplier **Environmental Assessment**

Please note this response is cross-referenced for 308-1 and 414-1

#### 308-1

Percentage of new suppliers that were screened using environmental criteria

• Report the percentage of new suppliers that were screened using environmental criteria.

#### 414-1

Percentage of new suppliers that were screened using labor practices criteriaReport the percentage of new suppliers that were screened using labor practices criteria.

#### 414-1

• Percentage of new suppliers that were screened using criteria for impacts on society

#### 414-1

### **Topic-Specific Standards:**

• Percentage of new suppliers that were screened using criteria for impacts on society

Interpublic is committed to operating as sustainably as possible. And we expect the same from our suppliers. To ensure that this is the case, we have adopted a Supplier Code of Conduct. The Code is summarized below and can be viewed in its entirety at the following link:

#### http://www.interpublic.com/about/corporate-governance

The Supplier Code of Conduct is part of our corporate standard policies and procedures and focuses on the following areas:

Legal and Regulatory Compliance Practices including:

- Compliance with anti-corruption laws, anti-trust and fair competition laws Adherence to
- environmental laws and regulations

#### **Business Practices** including:

The expectation that our suppliers and their representatives should conduct their business interactions with integrity and in accordance with their obligations to IPG including:

- Honestly and accurately reporting all business information
- Creating, retaining and disposing of business records in compliance with all legal and regulatory requirements
- Protecting and responsibly using the physical and intellectual assets of IPG
- Using discretion when offering gifts or entertainment to IPG employees
- Avoiding the appearance of or actual improprieties or conflicts of interest
- Avoiding insider trading by buying or selling IPG stock when in possession of information about IPG that is not available to the investing public.

#### **Employment Practices**

IPG expects its suppliers to share its commitment to human rights and equal opportunity in the workplace. This includes:

- Cooperating with IPG's commitment to a workforce free of harassment and unlawful discrimination
   Providing a safe and healthy work environment
- Using only voluntary labor
- Complying with local minimum working and laws and requirements and not utilizing child labor
- Sustainability

IPG expects its suppliers to share its commitment to operating in sync with the long-term health of the environment.

#### **Diversity**

IPG is committed to being among the most diverse companies in the world and we expect a commitment to diversity from our suppliers.

We also expect that our suppliers comply with our Code of Conduct.

# **Topic-Specific Standards: SOCIAL: Employment**

GRI Indicato r	Reporti ng Level

Disclosure 401-1

#### **IPG Employees**

Note this response is cross-referenced for 102-8, 401-1, 401-2, 404-2, and 404-3

Ours is a talent-driven business and our employees are our most important asset. We understand that to be successful in a creative industry, it is key that our employee base reflects the diversity of our clients' consumers, and that we ensure a workplace that encourages and accepts diversity.

IPG began its formal diversity and inclusion (D&I) commitment more than a decade ago and was the first company in our industry to hire a dedicated Director of Diversity and Inclusion. To ensure accountability, our executives' compensation is linked to their agencies' performance on diversity and inclusion and we have instituted a comprehensive companywide diversity and inclusion program. D&I initiatives include our business resource groups that develop career-building programs, as well as training around topics like unconscious bias. We are also unique in our industry in that we regularly measure the inclusiveness of our culture with a company-wide climate for inclusion survey. IPG has received numerous honors for its diversity and inclusion programs. These include the 2016 Champions of Diversity Exemplary Best Practices Award from the New York Urban League, nine 100 percent scores on the Corporate Equality Index, an annual survey by the Human Rights Campaign (HRC) ranking companies based on their policies and practices relating to gay, lesbian, bisexual and transgender employees and recognition for gender diversity on our board by the Women's Forum of New York.

The information in this section focuses on the composition of our workforce as well as how our employees are trained through our varied and robust development programs.

102-8 and 401-1 Report the total number of employees by employment contract and gender, number of permanent employees by employment type and gender, total workforce by employees and supervised workers and by gender, the total workforce by region and gender, report whether a substantial portion of the organizations work is performed by workers who are legally recognized as selfemployed, or by individuals other than employees or supervised workers, including employees and supervised employees of contractors, report any significant variations in employment numbers

Total number and rates of new employee hires and employee turnover by age group, gender and region

IPG exceeded the U.S. Ad Industry External Workforce Benchmark in both "Officials and Managers" and "Professionals" categories for women and total minorities in 2017, the most recent annual filings.

Additional results from IPG's 2017 workforce data show that:

- Total minorities make up 21% of US "Officials and Managers," an increase of 117% since 2005. The "Professional" talent base is 28% minority, an increase of 48% since 2005. Women make up
- 55% of all the company's managers including executive, senior and mid management an
- increase of 17% since 2005

**401-2** Benefits provided to full-time employees that are not provided to temporary or parttime employees, by significant locations of operation

Full-time and part-time employees working 20 hours or more on a regular basis receive a full range of medical benefits.

For the temporary employee population, an employee must work an average of 30 hours per week or more over a 12-month period in order to be eligible for the IPG Medical plan only, as specified by the Affordable Care Act. They are excluded from all other benefits.

We do not make a distinction by location, if an employee is on the IPG payroll and meets the requirements, they are offered benefits.

404-2 Programs for Skills Management and Lifelong Learning That Support the Continued Employability of Employees and Assist Them in Managing Career Ending

Programs for Skills Management and Lifelong Learning That Support the Continued Employability of Employees and Assist Them in Managing Career Ending

Recruiting, retaining and promoting great talent is key to our long-term success. Skills training and executive development are important components of how we work with our people to ensure their success and the continued success of IPG.

Educational Assistance IPG encourages and financially supports continuing education and development programs that meet the career goals of our employees which are aligned with the needs of our business. Regular full-time and part-time employees can achieve professional career goals by taking job-related courses at an accredited school, college or university and be reimbursed for up to 75 percent of the tuition expenses. Whether taking a standalone course or making a commitment to a bachelor's or master's degree program, attending traditional-style classes or non-traditional (e.g., on-line or accelerated) programs, employees and their managers work together to support development.

**Individual Department Training** It is critical for employees to maintain required credentials, gain skills with new technologies, manage department change, keep up with rolespecific information, and onboard to new roles. Whatever the situation, individual departments provide training through a variety of means including staff meetings, global conferences, in-house speakers, periodicals/online services and colleague-to-colleague instruction.

#### **Skills-Building Training**

IPG offers managers and employees skill-building training via live classroom and live and recorded webcasts for employees across the globe to enhance foundational skills including coaching, interviewing, project management, workplace respect, unconscious bias, career development, presentation skills, communication, conflict resolution, customer service and performance management. Our training programs aim to educate employees on core competencies and empower participants to bring to life such skills in the workplace.

#### **Global Training**

Operating ethically and with the highest standards of integrity is critical to our continued success. IPG's Code of Conduct forms the basis of how we interact with each other, with our vendors and with our clients. Each year, IPG provides employees with training on the Code of Conduct, and highlights different topics of particular importance to focus on during these trainings.

#### **Empowership**

Empowership is a one-year remote-access learning and development program that helps professional women thrive by building their leadership competencies from the inside out. Empowership provides 24/7 access to relevant and dynamic training resources, uplifting inspiration, practical how-to guidance, and a robust female community. Through webinars, group calls, Q&A sessions with industry experts, digital resources and a peer forum, we empower women to thrive in all areas of their lives.

**IPG Leadership Lab** The IPG Leadership Lab is a selective global executive development program for senior-level leaders within IPG agencies. The program draws high potential executives from across IPG and provides an intensive leadership development experience featuring in-market immersion, engagement with IPG executives, cross-agency peer coaching, and personal leadership feedback and planning. Held yearly since 2013, the IPG Leadership Lab has strengthened agency leadership while enhancing collaboration across IPG.

## **Internship Program**

The IPG Internship program offers students meaningful projects that provide an introduction to our industry while also developing a highly-valued future talent pool. Interns are provided with the tools and guidance that allow their roles to be hands-on educational experiences. Working with knowledgeable mentors, interns gain exposure to a broad range of processes and new technologies as well as substantive knowledge about our industry. Internships are offered during the summer and in a limited number of areas, year round.

### **Transition Assistance**

IPG provides employees with support, as needed, through many transitions that take place over the employment life cycle (e.g., transitioning to a new role, transitioning back to work from a leave of absence or transitioning to retirement). This might include retirement and financial planning resources, coaching and career guidance, work-life balance resources and flexible work arrangements.

IPG Learning & Development Site – This site provides a wealth of diverse online courses and provides resources at employees' fingertips. There are multiple skill-building courses offered on management and leadership, performance management, writing & communication, diversity & inclusion, customer service, project management and personal development. Also offered are a wide variety of technical courses. Many of these courses are offered in multiple languages to meet the needs of our global population.

MyLead – MyLead is an IPG enterprise-wide offered program, targeting senior managers for leadership development. It is an interactive leadership immersion experience which includes business simulation and real-time executive coaching. The program is designed to develop areas of responsibility that are most relevant to leadership roles in our industry and include Business Leadership, Client Leadership, and People Leadership.

The Art and Science of Leadership (TASL) — Like MyLead, TASL is an IPG enterprise-wide offering. This offering targets newer managers or those who need to further develop their core management skills. TASL participants learn key facets of leadership via an on-line, interactive experience. Participants are also involved in business simulations in which they face realistic skill challenges. An executive coach partners with each participant to discuss his/her activities, provides the participant with specific behavioral feedback, helps plan for future development, and helps the participant to apply the new skills back at work.

## 404-3 Percentage of employees receiving regular performance and career development reviews, by gender and by employee category Performance Management

– IPG advocates for all employees to actively participate and invest in performance management. Aligning individual goals with organizational objectives not only allows employees to better understand what is expected of them and how important their contributions are to the business, but it also empowers them to champion their own personal development. Our corporate process is guided by a new ePerformance on-line tool. The tool is a catalyst to promote discussion between managers and

employees about personal and business goals, development plans and career aspirations. Approximately three quarters of IPG employees actively participate in our on-line performance management process.

## **Topic-Specific Standards: SOCIAL: Employment**

GRI Indicato r 401-2 Reporti ng Level	GRI Indicato r
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Disclosure 401-2

### **IPG Employees**

Note this response is cross-referenced for 102-8, 401-1, 401-2, 404-2, and 404-3

Ours is a talent-driven business and our employees are our most important asset. We understand that to be successful in a creative industry, it is key that our employee base reflects the diversity of our clients' consumers, and that we ensure a workplace that encourages and accepts diversity.

IPG began its formal diversity and inclusion (D&I) commitment more than a decade ago and was the first company in our industry to hire a dedicated Director of Diversity and Inclusion. To ensure accountability, our executives' compensation is linked to their agencies' performance on diversity and inclusion and we have instituted a comprehensive companywide diversity and inclusion program. D&I initiatives include our business resource groups that develop career-building programs, as well as training around topics like unconscious bias. We are also unique in our industry in that we regularly measure the inclusiveness of our culture with a company-wide climate for inclusion survey. IPG has received numerous honors for its diversity and inclusion programs. These include the 2016 Champions of Diversity Exemplary Best Practices Award from the New York Urban League, nine 100 percent scores on the Corporate Equality Index, an annual survey by the Human Rights Campaign (HRC) ranking companies based on their policies and practices relating to gay, lesbian, bisexual and transgender employees and recognition for gender diversity on our board by the Women's Forum of New York.

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**401-2** Benefits provided to full-time employees that are not provided to temporary or parttime employees, by significant locations of operation Full-time and part-time employees working 20 hours or more on a regular basis receive a full range of medical benefits. For the temporary employee population, an employee must work an average of 30 hours per week or more over a 12-month period in order to be eligible for the IPG Medical plan only. They are excluded from all other benefits.

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## 404-2 Programs for Skills Management and Lifelong Learning That Support the Continued Employability of Employees and Assist Them in Managing Career Ending

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## **Topic-Specific Standards: SOCIAL: Training and Education**



Disclosure 404-2

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Programs for Skills Management and Lifelong Learning That Support the Continued Employability of Employees and Assist Them in Managing Career Ending

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Educational Assistance IPG encourages and financially supports continuing education and development programs that meet the career goals of our employees which are aligned with the needs of our business. Regular full-time and part-time employees can achieve professional career goals by taking job-related courses at an accredited school, college or university and be reimbursed for up to 75 percent of the tuition expenses. Whether taking a standalone course or making a commitment to a bachelor's or master's degree program, attending traditional-style classes or non-traditional (e.g., on-line or accelerated) programs, employees and their managers work together to support development.

**Individual Department Training** It is critical for employees to maintain required credentials, gain skills with new technologies, manage department change, keep up with rolespecific information, and onboard to new roles. Whatever the situation, individual departments provide training through a variety of means including staff meetings, global conferences, in-house speakers, periodicals/online services and colleague-to-colleague instruction.

## **Skills-Building Training**

IPG offers managers and employees skill-building training via live classroom and live and recorded webcasts for employees across the globe to enhance foundational skills including coaching, interviewing, project management, workplace respect, unconscious bias, career development, presentation skills, communication, conflict resolution, customer service and performance management. Our training programs aim to educate employees on core competencies and empower participants to bring to life such skills in the workplace.

### **Global Training**

Operating ethically and with the highest standards of integrity is critical to our continued success. IPG's Code of Conduct forms the basis of how we interact with each other, with our vendors and with our clients. Each year, IPG provides employees with training on the Code of Conduct, and highlights different topics of particular importance to focus on during these trainings.

## **Empowership**

Empowership is a one-year remote-access learning and development program that helps professional women thrive by building their leadership competencies from the inside out. Empowership provides 24/7 access to relevant and dynamic training resources, uplifting inspiration, practical how-to guidance, and a robust female community. Through webinars, group calls, Q&A sessions with industry experts, digital resources and a peer forum, we empower women to thrive in all areas of their lives.

**IPG Leadership Lab** The IPG Leadership Lab is a selective global executive development program for senior-level leaders within IPG agencies. The program draws high potential executives from across IPG and provides an intensive leadership development experience featuring in-market immersion, engagement with IPG executives, cross-agency peer coaching, and personal leadership feedback and planning. Held yearly since 2013, the IPG Leadership Lab has strengthened agency leadership while enhancing collaboration across IPG.

## **Internship Program**

The IPG Internship program offers students meaningful projects that provide an introduction to our industry while also developing a highly-valued future talent pool. Interns are provided with the tools and guidance that allow their roles to be hands-on educational experiences. Working with knowledgeable mentors, interns gain exposure to a broad range of processes and new technologies as well as substantive knowledge about our industry. Internships are offered during the summer and in a limited number of areas, year round.

## **Transition Assistance**

IPG provides employees with support, as needed, through many transitions that take place over the employment life cycle (e.g., transitioning to a new role, transitioning back to work from a leave of absence or transitioning to retirement). This might include retirement and financial planning resources, coaching and career guidance, work-life balance resources and flexible work arrangements.

IPG Learning & Development Site – This site provides a wealth of diverse online courses and provides resources at employees' fingertips. There are multiple skill-building courses offered on management and leadership, performance management, writing & communication, diversity & inclusion, customer service, project management and personal development. Also offered are a wide variety of technical courses. Many of these courses are offered in multiple languages to meet the needs of our global population.

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The Art and Science of Leadership (TASL) – Like MyLead, TASL is an IPG enterprise-wide offering. This offering targets newer managers or those who need to further develop their core management skills. TASL participants learn key facets of leadership via an on-line, interactive experience. Participants are also involved in business simulations in which they face realistic skill challenges. An executive coach partners with each participant to discuss his/her activities, provides the participant with specific behavioral feedback, helps plan for future development, and helps the participant to apply the new skills back at work.

## 404-3 Percentage of employees receiving regular performance and career development reviews, by gender and by employee category

Performance Management – IPG advocates for all employees to actively participate and invest in performance management. Aligning individual goals with organizational objectives not only allows employees to better understand what is expected of them and how important their contributions are to the business, but it also empowers them to champion their own personal development. Our corporate process is guided by a new ePerformance on-line tool. The tool is a catalyst to promote discussion between managers and employees about personal and business goals, development plans and career aspirations. Approximately three quarters of IPG employees actively participate in our on-line performance management process.

## **Topic-Specific Standards: SOCIAL: Training and Education**

GRI Indicato r		Reporti ng Level
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Disclosure 404-3

**IPG Employees** 

Note this response is cross-referenced for 102-8, 401-1, 401-2, 404-2, and 404-3

Ours is a talent-driven business and our employees are our most important asset. We understand that to be successful in a creative industry, it is key that our employee base reflects the diversity of our clients' consumers, and that we ensure a workplace that encourages and accepts diversity.

IPG began its formal diversity and inclusion (D&I) commitment more than a decade ago and was the first company in our industry to hire a dedicated Director of Diversity and Inclusion. To ensure accountability, our executives' compensation is linked to their agencies' performance on diversity and inclusion and we have instituted a comprehensive companywide diversity and inclusion program. D&I initiatives include our business resource groups that develop career-building programs, as well as training around topics like unconscious bias. We are also unique in our industry in that we regularly measure the inclusiveness of our culture with a company-wide climate for inclusion survey. IPG has received numerous honors for its diversity and inclusion programs. These include the 2016 Champions of Diversity Exemplary Best Practices Award from the New York Urban League, nine 100 percent scores on the Corporate Equality Index, an annual survey by the Human Rights Campaign (HRC) ranking companies based on their policies and practices relating to gay, lesbian, bisexual and transgender employees and recognition for gender diversity on our board by the Women's Forum of New York.

The information in this section focuses on the composition of our workforce as well as how our employees are trained through our varied and robust development programs.

102-8 and 401-1 Report the total number of employees by employment contract and gender, number of permanent employees by employment type and gender, total workforce by employees and supervised workers and by gender, the total workforce by region and gender, report whether a substantial portion of the organizations work is performed by workers who are legally recognized as selfemployed, or by individuals other than employees or supervised workers, including employees and supervised employees of contractors, report any significant variations in employment numbers

Total number and rates of new employee hires and employee turnover by age group, gender and region

IPG exceeded the U.S. Ad Industry External Workforce Benchmark in both "Officials and Managers" and "Professionals" categories for women and total minorities in 2016.

IPG exceeded the U.S. Ad Industry External Workforce Benchmark in both "Officials and Managers" and "Professionals" categories for women and total minorities in 2017, the most

recent annual filings.

Additional results from IPG's 2017 workforce data show that:

- Total minorities make up 21% of US "Officials and Managers," an increase of 117% since 2005. The "Professional" talent base is 28% minority, an increase of 48% since 2005. Women make up
- 55% of all the company's managers including executive, senior and mid management an
- increase of 17% since 2005.

**401-2** Benefits provided to full-time employees that are not provided to temporary or parttime employees, by significant locations of operation

Full-time and part-time employees working 20 hours or more on a regular basis receive a full range of medical benefits.

For the temporary employee population, an employee must work an average of 30 hours per week or more over a 12-month period in order to be eligible for the IPG Medical plan only, as specified by the Affordable Care Act. They are excluded from all other benefits.

We do not make a distinction by location, if an employee is on the IPG payroll and meets the requirements, they are offered benefits.

## 404-2 Programs for Skills Management and Lifelong Learning That Support the Continued Employability of Employees and Assist Them in Managing Career Ending

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## **404-3** Percentage of employees receiving regular performance and career development reviews, by gender and by employee category Performance Management

– IPG advocates for all employees to actively participate and invest in performance management. Aligning individual goals with organizational objectives not only allows employees to better understand what is expected of them and how important their contributions are to the business, but it also empowers them to champion their own personal development. Our corporate process is guided by a new ePerformance on-line tool. The tool is a catalyst to promote discussion between managers and employees about personal and business goals, development plans and career aspirations. Approximately three quarters of IPG employees actively participate in our on-line performance management process.

## Topic-Specific Standards: SOCIAL: Diversity and Equal Opportunity



Disclosure 405-1

Composition of governance bodies and breakdown of employees per employee category according to gender, age group, minority group membership, and other indicators of diversity

Composition of governance bodies and breakdown of employees per employee category according to gender, age group, minority group membership, and other indicators of diversity Three out of eleven of IPG's board members, or more than 25% are women.

In 2011, Dawn Hudson, Vice Chairman of the Parthenon Group was elected to the board. In 2007, Jocelyn Carter-Miller, President of TechEdVentures, a community empowerment firm that educates children, families and the community through charter schools and communitybased programs, joined the board. Also in 2007, Mary J. Steele Guilfoile joined our board and agreed to serve on its audit committee.

Additional results from IPG's 2017 workforce data show that:

- Total minorities make up 21% of US "Officials and Managers," an increase of 117% since The
- "Professional" talent base is 28% minority, an increase of 48% since 2005. Women make up 55%
- of all the company's managers including executive, senior and mid management an increase of 17% since 2005.

## **Human Rights Assessment**



Disclosure 412-2

Total hours of employee training on human rights policies or procedures concerning aspects of human rights that are relevant to operation, including the percentage of employees trained.

IPG provides Code of Conduct training each year as well as anti-harassment training to all new hires in the US and to senior managers outside the U.S. Every two years, we re-train California managers, and every four years, we re-train all US employees. Our Chief Executive Officer invites and encourages all employees to take these courses and we have had good success in obtaining high levels of employee participation. Specifically:

## **New Hire Code of Conduct**

6,084 completed x 39 minutes to complete = 237,276 minutes = 3,944 hours Completion Rate—97%

## **Topic-Specific Standards: SOCIAL:**

## **California Anti-Harassment Course**

540 Completed x 120 minutes to complete = 64,800 minutes = 1,080 hours Completion Rate—97%

## **Employee/Supervisor Anti-Harassment Course**

10,730 completed x 25 minutes to complete = 268,250 minutes = 4,471 hours Completion Rate—97%

## **Code of Conduct Course – Current Employees**

The course that was scheduled for 2017 was postponed until first quarter 2018

## **Supplier Social Assessment**



Please note this response is cross-referenced for 308-1 and 414-1

### 308-1

Percentage of new suppliers that were screened using environmental criteria

• Report the percentage of new suppliers that were screened using environmental criteria.

## 414-1

Percentage of new suppliers that were screened using human rights criteria

Interpublic is committed to operating as sustainably as possible. And we expect the same from our suppliers. To ensure that this is the case, we have adopted a Supplier Code of Conduct. The Code is summarized below and can be viewed in its entirety at the following link:

## http://www.interpublic.com/about/corporate-governance

The Supplier Code of Conduct is part of our corporate standard policies and procedures and focuses on the following areas:

Legal and Regulatory Compliance Practices including:

Compliance with anti-corruption laws, anti-trust and fair competition laws

Adherence to environmental laws and regulations

**Business Practices including:** 

• The expectation that our suppliers and their representatives should conduct their business interactions with integrity and in accordance with their obligations to IPG including:

## **Topic-Specific Standards: SOCIAL:**

- Honestly and accurately reporting all business information
- Creating, retaining and disposing of business records in compliance with all legal and regulatory requirements
- Protecting and responsibly using the physical and intellectual assets of IPG
- Using discretion when offering gifts or entertainment to IPG employees
- Avoiding the appearance of or actual improprieties or conflicts of interest
- Avoiding insider trading by buying or selling IPG stock when in possession of information about IPG that is not available to the investing public.

**Employment Practices** 

IPG expects its suppliers to share its commitment to human rights and equal opportunity in the workplace. This includes:

- Cooperating with IPG's commitment to a workforce free of harassment and unlawful discrimination
- Providing a safe and healthy work environment
- Using only voluntary labor

• Complying with local minimum working and laws and requirements and not utilizing child labor Sustainability

IPG expects its suppliers to share its commitment to operating in sync with the long-term health of the environment.

Diversity

IPG is committed to being among the most diverse companies in the world and we expect a commitment to diversity from our suppliers.

We also expect that our suppliers comply with our Code of Conduct.

## **Topic-Specific Standards: SOCIAL: Public Policy**



Disclosure 415-1

## Total value of political contributions by country and recipient/beneficiary

Although personal political activity is welcome, as employees we may not make political contributions by or in the name of IPG or any of its subsidiaries.

Taken from IPG's Code of Conduct (page 44)

### **Political Activities**

### **Personal Political Activities**

IPG Employees are all permitted to positively support our communities by participating in the political activities that interest us. However, we must be careful to uphold IPG's reputation by only participating in such activities on our own time and at our own expense. We may not allow any campaign or candidate to use Interpublic funds or assets, equipment or trademarks. In addition, we should never use IPG's name while taking part in these activities. We must never use our position of authority to make another employee feel compelled or pressured to participate in any way in any political event or cause, or for any political purpose.

## **Corporate Political Activities**

Although personal political activity is welcome, as employees we may not make political contributions by or in the name of IPG or any of its subsidiaries. "Political contributions" include IPG funds and anything of value, including loans, contributions or use of goods, facilities, or services. These restrictions apply not only to direct contributions made to individual candidates, political committees, or political parties, but also to indirect contributions that would ultimately be used to support individual candidates, political committees, or political parties, such as tickets to a fundraising dinner or similar event.

IPG's Standard Policies and Procedures (SP&Ps) also address the issue of political contributions. Specifically, IPG's Anti-corruption policy, SP&P 309, states:

Due to the inherently sensitive nature of political contributions, you may not pay or furnish Company funds, facilities, or services of any kind to any candidate for public office, any political party or official thereof, any political action committee, or any political initiative, referendum, or other form of political campaign without prior approval from the Company's General Counsel and Chief Risk Officer.

The foregoing restriction does not apply to political marketing and communications services or ordinary lobbying activities conducted by an agency whose regular business activities consist of such services or activities.

Nothing in this Policy shall preclude political contributions by Personnel from their personal funds and for personal reasons, but Personnel may not use personal funds to make any payments or contributions on behalf of, or for the benefit of, the Company.

hese policies are in force for employees in all countries in which IPG operates					

## **Universal Standards: Organizational Profile**

GRI Indicator	Reporting Level	Description	Reference/Response	UN Global Compact Principle Alignment
102-1	•	Report the name of the organization	Interpublic Group of Companies, Inc.	
102-2		Report the primary activities, brands, products and services	IPG operates in all major world markets – our companies specialize in consumer advertising, digital marketing, communications planning and media buying, public relations and specialized communications disciplines.	
102-3	•	Report the location of the organization's headquarters	909 Third Avenue, New York, New York 10022	
102-4	•	Report the number of countries where the organization operates, and names of countries where either the organization has significant operations or that are specifically relevant to the sustainability topics covered in the report	IPG is a global company with offices in over 100 countries.	
102-5	•	Report the nature of ownership and legal form	IPG is a publicly traded company.	
102-6		Report the markets served	We are one of the world's premier global advertising and marketing services companies.	
102-7	•	Report the scale of the organization, including: total number of employees, total number of operations, net sales or net revenues, total capitalization broken down in terms of debt and equity, quantity of products or services provided	IPG is a global company with employees and operations in more than 100 countries.	
GRI Indicator	Reporting Level	Description	Reference/Response	UN Global Compact Principle Alignment

102-8 Report the total number Principle 4: Note this response is crossreferenced ofemployees by employment contract Labour for 102-8, 401-1, 401-2, 404-2, and 404and gender. Report the total number ofpermanent employees by employment type and gender. Report the total workforce byemployees and supervised workers and by gender **STRONGER** Report the total workforce d. **IPG Hosts Inclusio** 11/01/2018 byregion and gender. 'articipate in 3 % Conference Report whether a substantial portion of the 11/13/2018 organization's work is performed by workers who are legally recognized as IPG to Host National Day of Understanding selfemployed, or by individuals other Focused on Issues of Race, Ethnicity and than employees or supervised Inclusion 12/06/2018 workers, including employees and supervised employees of contractors. Report any significantvariations in employment numbers (such as seasonal variations in employment in the tourism or agricultural industries). 102-9 Describe the organization's supply Understanding and Monitoring the chain. Conduct and Impact of our Supply Chain 102-10 a. Report any significant changes There have been no significant changes during during the reporting period regarding the reporting period in IPG's size, structure, the organization's size, structure, ownership, or supply chain. ownership, or its supply chain, including: Changes in the location of, or changes in, operations, including facility openings, closings, and expansions Changes in the share capital structure and other capital formation, maintenance, and alteration

operations (for private sector

Report whether and how the

addressed by the organization

precautionary approach or principle is

• Changes in the location of suppliers, the structure of the supply chain, or in relationships with suppliers, including selection and

organizations)

termination

102-11

The precautionary approach generally applies to manufacturing, rather than service companies. Since IPG is a provider of marketing services, we do not consider the precautionary approach.

GRI Indicator	Reporting Level	Description	Reference/Response	UN Global Compact Principle Alignment
102-12	•	List externally developed economic, environmental and social charters, principles or other initiatives to which the organization subscribes or which it endorses	IPG is committed to good corporate citizenship.	
102-13		List memberships of associations and national or international advocacy organizations to which the organization holds a position on the governance body, participates in projects or committees, provides substantive funding beyond routine membership dues, views membership as strategic	IPG takes its role as a corporate citizen seriously. This includes membership and leadership roles in trade associations as well as community organizations that impact the lives of communities where our employees live and work.	

## **Universal Standards: Strategy**

GRI Indicator	Reporting Level	Description	Reference/Response	UN Global Compact Principle Alignment
102-14		Provide a statement from the most senior decision-maker of the organization about the relevance of sustainability to the organization and the organization's strategy for addressing sustainability	Message from Michael Roth, Chairman and CEO of Interpublic	

## **Universal Standards: Ethics & Integrity**

GRI Indicator	Reporting Level	Description	Reference/Response	UN Global Compact Principle Alignment
102-16	•	Describe the organization's values, principles, standards and norms of behavior such as codes of conduct and codes of ethics	Interpublic's Code of Conduct forms the foundation of how we interact with one another, with our vendors and with our clients. It helps ensure that we operate ethically and transparently as we perform our jobs.	Principle 10: AntiCorruption

## **Universal Standards: Governance**

GRI Indicator	Reporting Level	Description	Reference/Response	UN Global Compact Principle Alignment
102-18		Report the governance structure of the organization, including committees of the highest governance body. Identify any committees responsible for decision-making on economic, environmental and social impacts	Our Proxy Statement provides detailed information on our governance structure.	

## Universal Standards: Stakeholder Engagement

GRI Indicator	Reporting Level	Description	Reference/Response	UN Global Compact Principle Alignment
102-40	•	Provide a list of stakeholder groups engaged by the organization	Note this response will be crossreferenced for Disclosures 102-40,102-42 and 102-43	
102-41		Report the percentage of total employees covered by collective bargaining agreements.	The percentage of IPG employees covered by collective bargaining is zero – 0 percent.	
102-42	•	Report the basis for identification and selection of stakeholders with whom to engage.	Note this response will be crossreferenced for Disclosures 102-40,102-42 and 102-43	
102-43		Report the organization's approach to stakeholder engagement, including frequency of engagement by type and by stakeholder group, and an indication of whether any of the engagement was undertaken specifically as part of the report preparation process.	Note this response will be crossreferenced for Disclosures 102-40,102-42 and 102-43	
102-44		Report key topics and concerns that have been raised through stakeholder engagement, and how the organization has responded to those key topics and concerns, including through its reporting. Report the stakeholder groups that raised each of the key topics and concerns	Sustainability is a key priority for IPG as it is for our stakeholders, including employees, clients and shareholders.	

## **Universal Standards: Reporting Practice**

GRI Indicator	Reporting Level	Description	Reference/Response	UN Global Compact
				Principle
				Alignment

102-45	a. List all entities inclin theorganization's consolidat financial statements or equival documents.  b. Report whether are entityincluded in the organizat consolidated financial stateme equivalent documents is not covered by the report.  The organization can report on Standard Disclosure by referenthe information in publicly avaiconsolidated financial statemer or equivalent documents.	ed ent  ny ion's nts or  this cing ilable
102-46	a. Explain the proces definingthe report content and Aspect Boundaries. b. Explain how the organizationhas implemented to Reporting Principles for Definir Report Content.	the the
102-47	List all the material topics ident in the process for defining repo content	
102-48	a. Report the effect of any restatements of information provided in previous reports, a the reasons for such restatements.	
102-49	a. Report significant changes fr previous reporting periods in the Scope and Aspect Boundaries	
102-50	Reporting period (such as fiscal calendar year) for information provided	or We are reporting on a calendar year cycle.
102-51	Date of most recent previous re	IPG published its last sustainability report in March of 2018. We update our sustainability site, STRONGER, on a weekly basis.
102-52	Reporting cycle	IPG reports annually.
102-53	The reporting organization sha report the following information a. The contact point for question regarding the report or its contact point for questions are garding the report or its contact points.	Communications 212-704-1327, Jemma.Gould@Interpublic.com

GRI	Reporting	Description	Reference/Response	UN Global
Indicator	Level			Compact
				Principle
				Alignment

102-54



The reporting organization shall report the following information:

a. The claim made by the organization, if it has prepared a report in accordance with the GRI Standards, either:

 i. 'This report has been preparedin accordance with the GRI Standards: Core option';

ii. 'This report has been preparedin accordance with the GRI Standards: Comprehensive option'.

This report provides a GRI Standards Content Index and references the GRI Standards. This material references:

GRI Standards 101: Foundation 2016

GRI Standards 102: General Disclosures 2016

GRI Standards 103: Management Approach 2016

GRI Standards 201: Economic Performance 2016

GRI Standards 203: Indirect Economic Impacts 2016

GRI Standards 205: Anti-corruption 2016

GRI Standards 302: Energy 2016

GRI Standards 305: Emissions 2016

GRI Standards 308: Supplier Environmental Assessment 2016

GRI Standards 401: Employment 2016

GRI Standards 404: Training and Education 2016

GRI Standards 405: Diversity and Equal Opportunity 2016

GRI Standards 414: Supplier Social Assessment 2016

GRI Standards 412: Human Rights Assessment 2016

GRI Standards 414: Supplier Social Assessment

GRI Standards 415: Public Policy

GRI Standards 414: Supplier Social Assessment

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102-55



GRI Content Index

The reporting organization shall report the following information:

a. The GRI content index, which specifies each of the GRI Standards used and lists all disclosures included in the report.

b. For each disclosure, thecontent index shall include: i. the number of the disclosure(for disclosures covered by the GRI Standards);

 ii. the page number(s) or URL(s)where the information can be found, either within the report or in other published materials;

iii. if applicable, and wherepermitted, the reason(s) for omission when a required disclosure cannot be made.

The Content Index can be found

here https://www.interpublic.com/about/stronger/gri/index?report\_id=122

102-56



The reporting organization shall report the following information:

a. A description of theorganization's policy and current practice with regard to seeking external assurance for the report.

b. If the report has beenexternally assured:
i. A reference to the externalassurance report, statements, or opinions. If not included in the assurance report accompanying the sustainability report, a description of what has and what has not been assured and on what basis, including the assurance standards used, the level of assurance obtained, and any limitations of the assurance process;

ii. The relationship between theorganization and the assurance provider;

iii. Whether and how the highestgovernance body or senior executives are involved in seeking external assurance for the organization's sustainability report.

Other than data pulled directly from our Annual Report, the data in this report has not been externally assured.

## **Universal Standards: Management Approach**

GRI		Description	UN Global
Indicator	Level		Compact
			Principle
			Alignment

We have embedded our discussion on management approach in each of our indicators. Please see individiual indicators for information.

**103-1**For each



material Aspect, reportUnless Aspect Boundary within thethe organization as follows: reportthe whether the Aspect is materialin our organization; if the Aspect is not entities within the organization, select one of the following two approaches and report either (the list of entities or groups of entities included in G4-17 for which the Aspect is not material, or the list of entities or groups of entities included in G4-17 for which the Aspects is material); report any specific limitation regarding the Aspect Boundary within the organization

We have embedded our discussion on management approach in each information.

otherwise noted, the boundary for the disclosures in our report represent entire Interpublic entity as described 10K annual report. within the material for all

of our indicators. Please see individiual

indicators for

103-2Number of



grievances about labor practices filed, addressed, and resolved through formal grievance mechanisms

We provide our employees with a number of different approaches to express concerns about their work environments.

## **Topic-Specific Standards: ECONOMIC: Economic Performance**

GRI Indicator	Reporting Level	Description	Reference/Response	UN Global Compact Principle Alignment
201-1	•	Direct economic value generated and distributed	Direct economic value generated and distributed	
201-3	•	Coverage of the organization's defined benefit plan obligations	Please see link below for more information on IPG's defined benefit plans.	

## **Topic-Specific Standards: ECONOMIC: Indirect Economic Impacts**

GRI Indicator	Reporting Level	Description	Reference/Response	UN Global Compact Principle Alignment
203-2			Sustainability in all its forms -environmental responsibility, good corporate citizenship, ensuring sociallyresponsible business practicesis important and integral to the way we do business around the world  STRONGER  Lifebuoy Create Hand Sanitizing Stations in India 10/29/2018	

## **Topic-Specific Standards: ECONOMIC: Anti-Corruption**

GRI Indicator	Reporting Level	Description	Reference/Response	UN Global Compact Principle Alignment
205-1	•	Total number and percentage of operations assessed for risks related to corruption and the significant risks identified	Interpublic assesses 100% of our operations for risks related to corruption.	Principle 10: AntiCorruption
205-2	•	Communication and training on anti- corruption policies and procedures	IPG regularly communicates its anticorruption policies and procedures by a variety of methods.	Principle 10: AntiCorruption

## **Topic-Specific Standards: ENVIRONMENTAL:** Energy

GRI Indicator	Reporting Level	Description	Reference/Response	UN Global Compact Principle Alignment
302-1	•	Energy consumption within the organization	Note this response is cross-referenced for 302-1, 302-3, 302-4, 305-1, 305-2, 305-4, and 305-5.	
302-3	•	Energy intensity	Note this response is crossreferenced for 302-1, 302-3, 302-4, 305-1, 305-2, 305-4, and 305-5.	Principle 7: Environment Principle 8: Environment
302-4	•	Reduction of energy consumption	Note this response is crossreferenced for 302-1, 302-3, 302-4, 305-1, 305-2, 305-4, and 305-5.	Principle 8: Environment Principle 9: Environment
302-5	•	Reductions in energy requirements of products and services	To streamline our operations and reduce unnecessary usage of energy, water, and natural resources, IPG focuses on our people.	

## **Topic-Specific Standards: ENVIRONMENTAL: Emissions**

	eporting evel	Description	Reference/Response	UN Global Compact Principle Alignment
305-1	•	Direct greenhouse gas (GHG) emissions (Scope 1)	Note this response is crossreferenced for 302-1, 302-3, 302-4, 305-1, 305-2, 305-4, and 305-5.	Principle 7: Environment Principle 8: Environment
305-2		Energy indirect greenhouse gas (GHG) emissions (Scope 2)	Note this response is crossreferenced for 302-1, 302-3, 302-4, 305-1, 305-2, 305-4, and 305-5.	
305-3		Other indirect greenhouse gas (GHG) emissions (Scope 3)  Report gross other indirect (Scope 3) GHG emissions in metric tons of CO2 equivalent, excluding indirect emissions from the generation of purchased or acquired electricity, heating, cooling, and steam consumed by the organization (these indirect emissions are reported in Indicator G4-EN16). Exclude any GHG trades, such as purchases, sales, or transfers of offsets or allowances.  Report gases included in the calculation, if available.  Report biogenic CO2 equivalent separately from the gross other indirect (Scope 3) GHG emissions. Report other indirect (Scope 3) emissions categories and activities included in the calculation.  Report the chosen base year, the rationale for choosing the base year, emissions in the base year, and the context for any significant changes in emissions that triggered recalculations of base year emissions.	Smart travel policies – traveling less where possible, traveling lighter and traveling smarter – is a shared goal that we have committed to.	Principle 7: Environment Principle 8: Environment
305-4		Greenhouse gas (GHG) emissions intensity	Note this response is crossreferenced for 302-1, 302-3, 302-4, 305-1, 305-2, 305-4, and 305-5.	Principle 7: Environment Principle 8: Environment
305-5		Reduction of greenhouse gas (GHG) emissions	Note this response is crossreferenced for 302-1, 302-3, 302-4, 305-1, 305-2, 305-4, and 305-5.	Principle 8: Environment Principle 9: Environment

# Topic-Specific Standards: ENVIRONMENTAL: Supplier Environmental Assessment

GRI Indicator	Reporting Level	Description	Reference/Response	UN Global Compact Principle Alignment
308-1	•	Percentage of new suppliers that were screened using environmental criteria	Please note this response is crossreferenced for 308-1 and 414-1.	

## **Topic-Specific Standards: SOCIAL: Employment**

GRI Indicator	Reporting Level	Description	Reference/Response	UN Global Compact Principle Alignment
401-1	•	Total number and rates of new employee hires and employee turnover by age group, gender and region	Note this response is cross-referenced for 102-8, 401-1, 401-2, 404-2, and 404-3.	Principle 6: Labour
401-2	•	Benefits provided to full-time employees that are not provided to temporary or part-time employees, by significant locations of operation	Note this response is crossreferenced for 102-8, 401-1, 401-2, 404-2, and 404-3.	

## **Topic-Specific Standards: SOCIAL: Training and Education**

GRI Indicator	Reporting Level	Description	Reference/Response	UN Global Compact Principle Alignment
404-2	•	Programs for skills management and lifelong learning that support the continued employability of employees and assist them in managing career endings	Note this response is crossreferenced for 102-8, 401-1, 401-2, 404-2, and 404-3.	
404-3	•	Percentage of employees receiving regular performance and career development reviews, by gender and by employee category	Note this response is crossreferenced for 102-8, 401-1, 401-2, 404-2, and 404-3.	Principle 6: Labour

## **Topic-Specific Standards: SOCIAL: Diversity and Equal Opportunity**

GRI Indicator	Reporting Level	Description	Reference/Response	UN Global Compact Principle Alignment
405-1		Composition of governance bodies and breakdown of employees per employee category according to gender, age group, minority group membership, and other indicators of diversity	Diversity and Inclusion have been priorities for IPG for more than a decade.  STRONGER  IPG Hosts Inclusio   111/01/2018  'articipate in 3 % Conference  11/13/2018  IPG to Host National Day of Understanding Focused on Issues of Race, Ethnicity and Inclusion 12/06/2018	Principle 6: Labour

## **Topic-Specific Standards: SOCIAL: Human Rights Assessment**

GRI Indicator	Reporting Level	Description	Reference/Response	UN Global Compact Principle Alignment
412-2	•	Total hours of employee training on human rights policies or procedures concerning aspects of human rights that are relevant to operations, including the percentage of employees trained	IPG understands the importance of training, particularly as it relates to ensuring a workplace that operates ethically and transparently and is also free from any type of harassment.	Principle 1: Human Rights

## **Topic-Specific Standards: SOCIAL: Supplier Social Assessment**

GRI Indicator	Reporting Level	Description	Reference/Response	UN Global Compact Principle Alignment
414-1		Percentage of new suppliers that were screened using human rights criteria	Please note this response is crossreferenced for 308-1 and 414-1.	Principle 4: Labour Principle 5: Labour Principle 8: Environment

## **Topic-Specific Standards: SOCIAL: Public Policy**

GRI Indicator	Reporting Level	Description	Reference/Response	UN Global Compact Principle Alignment
415-1	•	Total value of political contributions by country and recipient/beneficiary	Although personal political activity is welcome, as employees we may not make political contributions by or in the name of IPG or any of its subsidiaries.	